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# Note to Shareholders

2015's turbulent operating environment only served to cement ACC's adaptability, resilience, and commitment to driving shareholder value.

#### **Dear Shareholders**

2015 has been a year full of operational changes for all cement companies in Egypt, but despite the hurdles, ACC managed to leverage its unrivaled productivity, know-how, and strategic outlook to weather the storm and once again deliver value for our stakeholders.

The scarcity of fuel sources that plagued previous years began to ease in 2015 when the Egyptian government finally allowed the use of solid fossil fuel for the cement industry in May 2014. With this, cement demand picked up throughout the year, due in part to Egypt's solid fundamentals that continue to position the industry as a leader due to unwavering real estate demand and the resumption of mega-infrastructure projects.

And as new life was breathed into the industry, ACC reaped the benefits, becoming a pioneer in using coal for cement production as early as June 2014 thanks to its strategic vision and speedy implementation of the necessary infrastructure to allow coal injection in our kilns, which allowed us to gain a competitive advantage over our competitors. In 2015, ACC managed to increase its cement sales volume 3.4% compared to 2014, achieving a market share of 7.9%. The price war seen throughout 2015, however, led to a 10% year-on-year drop in ACC's net revenues and 22% in net profit, but we were able to achieve a healthy net profit margin of 13%.

In saying that, the playing field began to change in 2015 when more and more companies revved up their investments to use coal and/or petcoke for cement production. In at the end of 2015. fact, clinker produced in Egypt during the year increased c. 23%. ACC began to boost its clinker production starting June 2014, and in 2015 we achieved a clinker output 35% higher than in the previous year, raising our clinker utilization rate to over 84% from 62%. In this scenario of lower capacity restrictions and less dependence on imported clinker in cement production, cement prices came under pressure, dropping an average 13% during the year. However, ACC managed to decrease its costs by the same percentage thanks to better productivity at its facility and increasing the utilization of alternative fuels for clinker production.

Taking a closer look at our operational performance, 2015 was the year in which we overcame the learning

curve when it came to operating with coal. Our second investment in alternative fuel also came into operation during mid-year, making it possible to increase coal consumption by 122% and alternative fuel by 98%. With this, we were finally able to take our energy mix from its 100% dependence on traditional fuel sources (gas-diesel) in 2013 to 54% in 2014 and finally below 19%

In the coming years, we will concentrate on increasing our usage of alternative fuel not just as a cost-reduction initiative but rather as part of our environmental and corporate social responsibility (CSR) planks. Since we began investing in alternative fuels, more than 100,000 tons of waste has been burnt in our kilns, alleviating the burden of land filling them, helping reduce CO2 emissions, and creating direct and indirect job opportunities in this new field of the industry.

In fact, one of the limitations of increasing the use of alternative fuels has been the lack of a proper industrial net dedicated to minimizing land filling and creating added-value materials that can be recycled as a

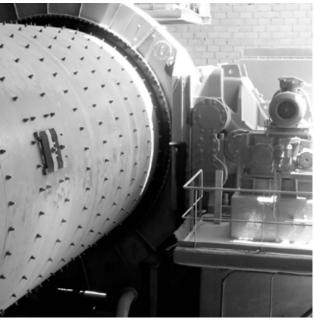
source of fuel for industries like ours. Accordingly, the material quality falls short of that in other countries. Having identified this strategic gap, our Board of Directors approved the creation of a company aimed at securing quality alternative fuels for ACC via a partnership with existing players or through investing directly in new projects to build self-operated Refused Derived Fuel (RDF) plants.

We also plan to continue expanding our domestic presence in the concrete market through our subsidiary Andalus Ready Mix. Although bagged sales dominate the Egyptian market, at a historical 85% of national sales, we are confident that bulk sales will gain importance as the Egyptian construction industry matures and national mega projects, such as the New Capital and the Suez Canal expansion projects, come to fruition.

As we continue growing and developing our facilities, we begin to focus more on the caliber of our operations, maintaining some key management systems and international standard certifications, including: ISO 9001:2008, ISO 14001:2004, and BS OHSAS 18001:2007. At the start of 2016 we also garnered the Energy Management

System certification ISO 50001:2011, becoming the first cement plant in Egypt to receive the certification and demonstrating our commitment to achieving the best possible operational ratios when it comes to energy consumption, electrical and thermal. ACC considers this yet another facet of our multi-layered CSR strategy, particularly in a country recovering from a tremendous energy crisis.

In light of this, we've also taken steps to further enrich the Egyptian community in its entirety. Throughout the year, ACC's flagship CSR endeavor was the "Khaleeha Suessi" project, which, in collaboration with NGO Nahdet El Mahrousa, supported startup projects in the Suez government. Through a series of competitions, a judging panel chose six local businesses to support financially and through an incubator. Among the winning initiatives was the Suez Tire Recycling Facility (STRF), which aimed at repurposing tires, Al-Ma'adaya, which sought to increase cultural awareness, and BioGas, which looked to help citizens and recycle solid waste material. All six winners had unique, innovative ideas to exact true change in the area and exemplified ACC's commitment to sustainability, social responsibility, and job creation.



Looking ahead, we believe the future is very positive. Cement demand was growing at accelerated ratios of c. 15% y-o-y by the fourth quarter of 2015 and the Egyptian government has taken important steps toward social stability, improving security and putting Egypt on the path for economic growth. During the year, the cement market grew at a promising rate of 5.0% to 53.9 million tons of cement consumption in 2015, which spells optimism for the industry's evolution in the coming years. In this environment, ACC is poised to not only maintain its leadership position, but continue exploring opportunities for expansion and growth in the medium to long term.

Finally, we would like to thank our shareholders for their support and our Board of Directors for always guiding ACC as a first-mover in strategic investments. We would also like to thank our management committee members for their continuous support and efforts in implementing all the measures entrusted to them in the most efficient and professional manner in collaboration with all ACC staff.

#### **ACC Management Team**

# Highlights of 2015

ACC's focus in 2015 was on reducing costs and improving the company's fuel mix while coping with a relatively stagnant market and falling cement prices.



#### **Alternative Fuel**

At the beginning of the year, ACC announced the successful commissioning of the latest additions to its alternative fuels equipment, located in the Suez Governorate. The state-of-the-art equipment, called "Hot Disc," gives ACC's plant

the ability to rely solely on coal and alternative fuel to operate, as well as enables the plant to operate its kilns using alternative fuel materials directly, without the need to pretreat them. The company set a target optimum fuel mix of 70%

coal and 30% alternative fuels, the latter being a mixture of agricultural wastes, municipal sludge, and RDF. The use of alternative fuels is estimated to result in a 60,000-ton reduction in CO2 emissions on a yearly basis.

of 2015 ACC was completely selfsufficient with coal, alternative fuels, and diesel fuel provided by the government, as the company did not receive any natural gas. It

Similar to 2014, in the first half 84%, producing 2.1 million tons of clinker compared to 1.9 million during the previous year. For the full year, ACC increased total clinker production by 35% to 3.5 million tons and total cement proachieved clinker utilization rate of duction by 2% to 4.3 million tons.

### **Energy mix** 78% coal – 11% diesel – 11% alternative fuels

# **EGP 524**

average price per ton

### 4.3 million tons of cement sold

### 3.5 million tons of clinker produced

### 85% cement utilization

### 84% clinker utilization

7.9% market share

Additionally, ACC achieved average utilization rates of 84% and 85% for clinker and cement production respectively, compared to 62% and 83% in 2014.

# **Overview of the Egyptian Cement Industry**

Egypt's market demographics ideally position the cement industry to remain strong in the context of an economically challenging environment, kept afloat by resilient real estate demand and a resumption of mega-infrastructure projects.



Egypt's cement capacity in 2015 stood at c. 68.5 mtpa, produced by 20 companies



85% of cement sales in Egypt were bagged and 15% bulk changing from 90% bagged and 10% bulk in 2014

The industry is not highly fragmented, with the top six companies accounting for 60% of aggregate capacity



The GOE's prioritization of infrastructure spending to spur job growth and improve living conditions bodes well for the future of the cement industry in Egypt

are located in Suez, Greater Cairo, and Upper Egypt.

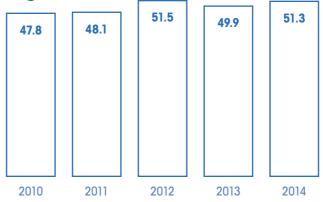
Most cement factories in Egypt

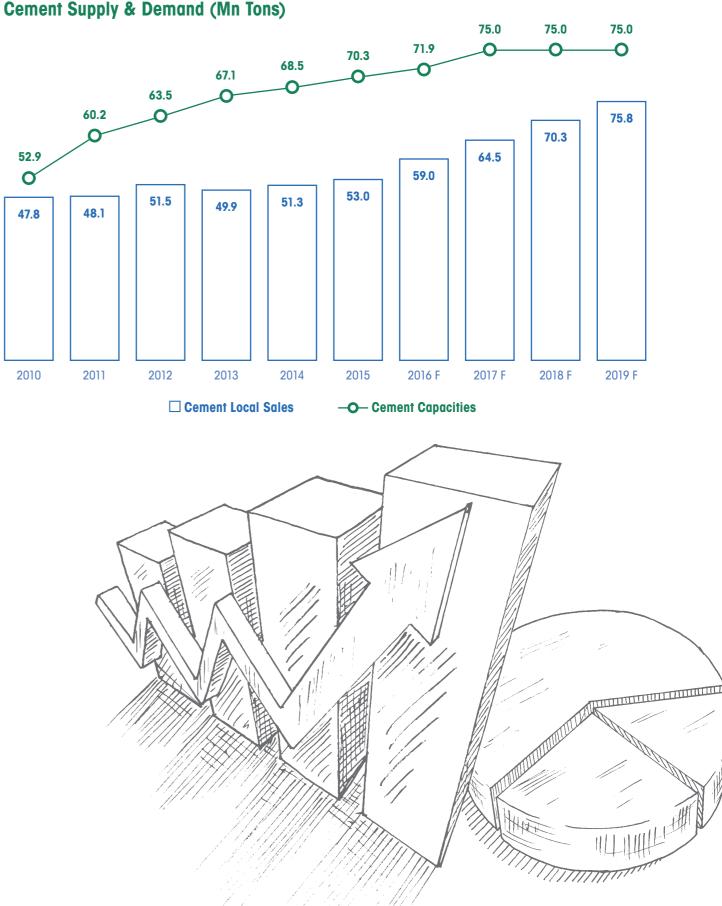


The growing Egyptian population, expected to reach over 91 million in 2020, places increasing pressure on an already saturated real estate market

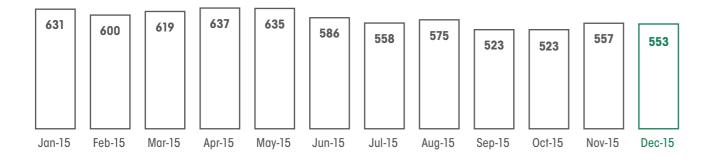
52.9

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#### Average Retail Prices (EGP/Ton)



# **Overview of ACC**

Arabian Cement Company (ACC) is one of Egypt's leading cement producers, with a state-of-the-art facility capable of generating 5 million tons of cement annually and comprising 8.0% of the country's total output.

# 2008

First year of operations.

# **Alternative fuels**

In 2015, all necessary infrastructure was installed to run the plant entirely on coal and alternative fuel.

# **84%**

Clinker utilization in 2015 averaged 84%, with a 35% increase in total clinker production year-on-year.

# **Publicly Listed**

ACC's shares are traded on the EGX, with a market cap of EGP 3.7 bn as of December 2015.

# 5 mn tons

Produces 5 mtpa of top-quality cement on two production lines.

# **8.3%**

ACC maintained its leading position, producing 8.3% of Egypt's total cement output during 2015.

# EGP 2.2 bn

Total revenues came in 11% higher year-on-year.

# 30%

EBITDA of EGP 669 mn translated into an EBIT-DA margin of 30% compared to EGP 833 mn and 33% in 2014.

# **Shareholding Structure**



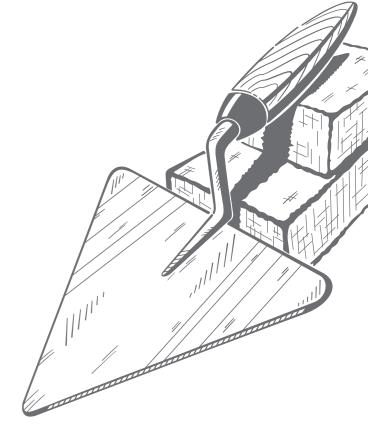
🗖 Aridos Jativa	60.0%
🗖 El Bourini Family	17.5%
Free Float	22.5%

# About ACC

Arabian Cement Company (ACC) was originally established in 1997 and began operations in 2008 as a joint venture between Cementos La Union (CLU) and a group of Egyptian investors. ACC's IPO in May 2014 was 18.5x over-subscribed on the retail tranche and 11.3x over-subscribed on the private placement tranche. The company's facility – among the nation's largest and most modern – is strategically located in Suez near suppliers, shipping channels, and potential new customers and produces 5 million tons per annum (mtpa) of top-quality cement on two production lines. ACC produces four types of cement, which are then either bagged or sold in bulk depending on the needs of our customers, with the premium brand, Al Mosalah, being the core focus of production, marketing, and distribution.

After establishing itself as a leading Egyptian cement producer in a short

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amount of time, ACC is on the lookout for future growth prospects, ready to capture the opportunities created by growth in demand – mainly due to a rise in new infrastructure and housing projects. As the most cost-efficient cement producer in the Egyptian industry, ACC is ready to flourish alongside the budding economy.

# **Overview of ACC** (Cont'd)

#### **Corporate Structure**





#### **Our Facility**

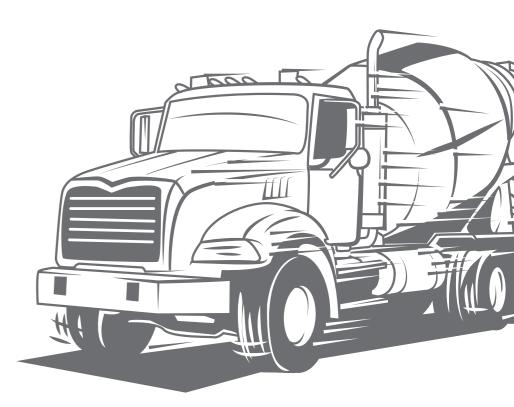
ACC's state-of-the-art, strategically located production facility is one of the newest cement production facilities in Egypt. It was commissioned by FLSmidth, a leading international provider of cement production consultancy with over 130 years of experience, and employs the latest modern technologies in cement production.

The facility has two production lines fed by a 2.8-km-long limestone conveyor belt (capacity of 30,000 tons per day) and a manufacturing capacity

of 5 million tons per annum (mtpa). The facility is strategically located between the country's most populous and fastest-growing city, Cairo, and its most modern port with deep water facilities, Ain Sokhna, Red Sea.

Managed through a centralized modern and technologically advanced control room

2.8 km long limestone conveyor belt (30,000 tpd)



Located on c. 1.5 mn sqm of land owned by ACC

1 raw materials vertical grind- ing mill (520 tph)	2 horizontal cement mills (2 per line) (190 tph)	1 clinker silo (35,000 tons)
A 5-stage pre-heater, kiln, and cooler system (currently produc- ing between 6,600-7,000 tpd each)	2 cement silos (16,000 tons each)	A packing unit comprising 3x120 tph packers and 4 bulk loading outlets, 2 for each silo

#### Subcontracting

In order to ensure superior day-today operations of the quarry and production facility, ACC subcontracts the operations and maintenance of its contracted quarry clinker and cement production to NLSupervision (NLS), an affiliate of FLSmidth. Subsequently, management can concentrate efforts on the long-term strategic operational goals and decisions of the

#### Procurement

ACC's dedicated procurement team is responsible for all raw material purchases, developing long-term relationships with key suppliers to ensure the

quality and cost-effectiveness of the materials acquired. The team's policy revolves around sourcing from several different suppliers to increase bargain-

business, as well as sales and marketing campaigns. This unique type of judgment and management gives ACC a distinct competitive advantage over other industry peers.

ing power and making purchases primarily in EGP, with the exception of slag, imported clinker, and other imported materials.

# **Overview of ACC** (Cont'd)

### Al Mosalah

#### أسمنت المســلح



Contribution to Sales in FY15:

**85%** Type: OPC Cem I, 42.5N Premium Price Point

### Al Tahrir



Contribution to Sales in FY15:

**7%** Type: OPC Cem II/A-S 42.5N Affordable Price Point

### **Unbranded Bulk Sales**

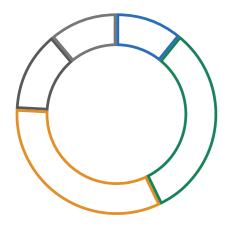


Contribution to Sales in FY15:

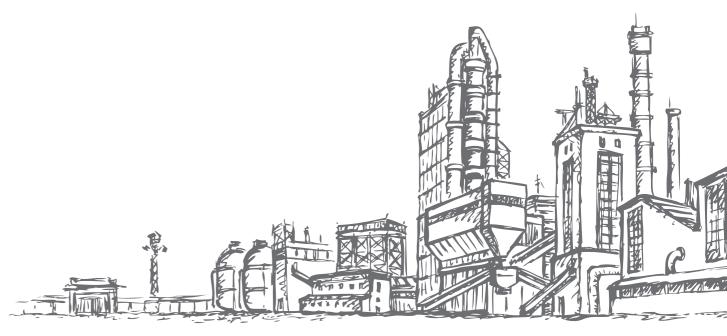
# 8%

Type: OPC Cem I, 42.5N, OPC Cem II/A-S 42.5N, Sulphate Resisting Portland Cement SRC, 42.5 Affordable Price Point





Electricity	11%
🗖 Energy	32%
Raw Materials	33%
□ Other	13%
🗆 Overhead	11%



#### **Sales & Distribution**

Al Mosalah, ACC's most popular brand, has led the company's ability to secure a premium price position, supported by periodic marketing campaigns in the Greater Cairo area and Delta regions. The company's two other brands, Al Tahrir and Al Sadd, are each unique in type and are priced differently, allowing access to as many segments as possible of the Egyptian cement industry while maintaining a leadership position in the premium segment. The aim is for the company's commercial operations to set the bar for quality and customer service within the national cement industry, made possible by

the committed, on-the-ground sales team of 44 sales and distribution professionals analyzing the market and ensuring customer satisfaction. Customer support is also offered through 24/7 call center and after sales assistance.

In 2015, ACC distributed 55% of its production through its in-house distribution platform, making use of its Express Wassal delivery service.

#### Transported Volumes (% of Production)



# Management Discussion & Analysis

The emphasis in 2015 was placed on recuperating from a volatile period and building solid foundations to support growth and stability within the company, even when faced with a difficult operating environment.

# EGP 2.2 bn

in total revenues, up 11% year-on-year

# EBITDA of EGP 669 mn

translated into an EBITDA margin of 30%

In 2015, the effects of the energy crisis were subsiding, prices were stabilizing, and the industry as a whole was recovering from a period of economic instability. Meanwhile, market demand registered weak growth of only 3% year-on-year in 2015, driven largely by infrastructure projects. Contrary to earlier expectations, companies were able to source fuel - including HFO and petcock - resulting in high utilization rates and an excess in supply. Coupled with the weak growth in demand, the market experienced a general downward pressure on prices, reach-

# EGP 573 mn

in gross profit with GP margin of 26%

# 1.03

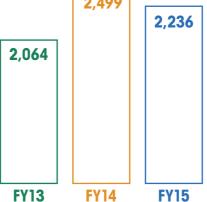
debt/EBITDA

ing an average of EGP 524 per ton – a 13% decrease over 2014. As a result, ACC witnessed an 11% decline in its top line, reaching EGP 2.2 billion compared to EGP 2.5 billion in 2014, despite increasing volumes sold by 3% year-on-year and maintaining its 8% market share.

Regarding the cost of goods sold (COGS), ACC reduced its cost per ton by 9% in 2015, mainly due to full utilization of the solid fuels mill, the successful installation of all equipment related to alternative fuels, cost optimization strategies in operations



**Revenues Progression** 



and logistics, as well as much lower consumption of imported clinker compared to 2014. The full year average energy mix was comprised of 78% coal, 11% diesel fuel, and 11% alternative fuels, leading to major cost savings in fuel. Nevertheless, the operational improvements were offset by the decline in prices leading to a weaker gross profit, coming in at EGP 573.2 million in 2015 – a significant 23% year-on-year decline.

Selling, general, and administrative (SG&A) expenses declined 13% yearon-year to EGP 93 million, mainly due to generally lower logistics costs on the back of optimizing our distribution network, as well as the booking of non-recurring expenses in 2014 related to the IPO. The SG&A to sales ratio was maintained at 4%, similar to the previous year. However, the decline in cement prices filtered down into the EBITDA, causing a 20% year-on-year decline to EGP 669 million compared to EGP 832 million in 2014. On a full year basis, the EBITDA margin stood at 30% compared to 33% the previous year.

The devaluation of the EGP against the USD, beginning with the CBE's decision in January 2015, heavily impacted the company's accounts further, bringing FX losses to EGP 31 million in the first quarter of the year compared to EGP 2.3 million in the same period the previous year. Overall for the entire year, ACC incurred EGP 44 million in FX losses, compared to EGP 26 million in 2014 – a substantial 69% increase. The FX losses came mainly on the back of a reevaluation of ACC liabilities denominated in USD. On the other hand, the reduction in the corporate income tax rate from 30% to 22.5% in 2014 resulted in a positive one-off effect on deferred tax.

Though the effects of the decrease in selling prices coupled with the foreign currency crisis were slightly mitigated by lower COGS, higher utilization rates, cost-saving initiatives, and the reduction in corporate income taxes, net profit for the year came in 22% lower year-on-year at EGP 289 million, compared to EGP 373 million. Meanwhile, the net profit margin recorded 13%, 2 percentage points lower than the previous year.

All in all, despite a better production environment than previously expected in 2015, the increase and excess in supply – especially during the first half of the year – dampened ACC's financial performance and led to an overall decline in revenues, trickling down into the company's bottom line.



# 605 Cost / Ton Cost / Ton 377 343 443 FY14 FY15

Revenue / Cost per Ton (EGP)

15

# **Outlook & Strategy**



As one of the leading players in the Egyptian cement market, ACC is constantly looking for ways to innovate, develop the business, and implement cost-saving initiatives that will make the company more efficient and more profitable. One of the major components of ACC's forward-looking strategy is a focus on offering integrated alternative fuel solutions, reducing dependence on natural gas by equipping the facility to operate solely on coal and alternative fuel. In early 2016, ACC announced the launch of its subsidiary company, Evolve Investments & Project Management, established with the aim to build, own, and operate waste treatment plans. Fully owned by ACC, the company will provide organic and alternative fuels to energy-intensive industries, offering its products and services to ACC as well as other companies in the local market.

ACC has a strong commitment to green practices and reducing CO2

emissions, working over the years to develop environmentally-friendly practices and use neutral sources of fuel. The goal is to utilize Evolve to attain an energy mix comprised of 70% coal and 30% alternative fuels (including agricultural waste, municipal sludge, and RDF) when the plant is at full capacity. Additionally, ACC collects large quantities of industrial and municipal waste from other companies and municipalities that otherwise would have ended up polluting our country's land and rivers. Through Evolve Investments & Project Management, ACC aims to create alternative, environmentally safe solutions not only for the cement industry, but other industries as well, extending and enhancing the benefits of our efforts throughout Egypt.

The company's long-term strategy includes backward and forward vertical integration with the goal of procuring raw materials – including clay and gypsum – at attractive costs, through its joint venture, Andalus Ready Mix (ARM), as well as the expansion of Express Wassal, a full transportation service for bulk and/or packaged products provided by the company's fleet of 25 trucks. Express Wassal reduces ACC's dependency on external transportation services in Egypt – an industry that is fragmented and unreliable. Additionally, Express Wassal allows ACC more control over product flow, brand positioning, and pricing by enabling the company to control region-based sales and minimize price pressures caused by excess supply.

Looking ahead, ACC will continue to optimize its cost structure to maintain its market leadership position. The solid foundations on which ACC is built ideally position it to capture growth opportunities and maximize value for its shareholders and community alike.

# **Corporate Governance**

Arabian Cement Company is committed to the highest standards of an ethical and responsible business and is in compliance with the corporate governance rules applicable to listed entities on the Egyptian Exchange

#### **Our Board of Directors**

The company's Board of Directors is made up of seven members, one of which is an executive member and six of which are non-executive. Directors remain in office until a gualified successor is elected or the duration of their term of service expires. Members of our Board include:



#### Mr. Generoso Bertolin Agustin Chairman

Mr. Bertolin has over 15 years of experience in the cement industry, gained during his career at CLU. He chairs several of Cementos La Union Group's subsidiaries.



#### Mr. Jose Maria Magrina Vadillo **Chief Executive Officer**

Mr. Magrina is an executive Board member and Chief Executive Officer of the company. He joined ACC in 2005 with over 19 years of professional experience under his belt.



#### Mr. Ricardo Vela Ibanez **Managing Director**

Mr. Vela has 20 years of experience gained at CLU as a General Manager. His efforts have contributed to the group's internationalization, and he has held several board posts at the group's subsidiaries, including ACC.



#### Mr. Ziad Ahmed Bahaa El-Din Director

National Bank of Egypt.



#### Mr. Salvador Viguer Director

Mr. Viguer has over 30 years of management experience and is currently the Chief Financial Officer of CLU and Bertolin Group. He has played a key role in the group's growth, expansion, and corporate strategies.

# Mahmoud El-Gammal Director

Mr. El-Gammal has years of experience in the construction and real estate industries, having served as the CEO for New Giza and Chairman of Galalah for Touristic Investment.

#### Eng. Khaled AbuBakr Director

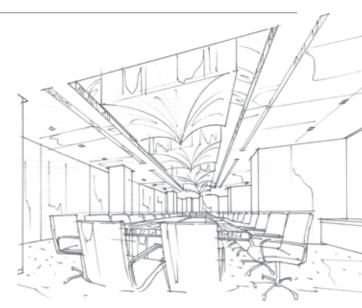
Eng. Abubakr is a veteran of the power and gas industry in Egypt, with over 30 years of experience. He is the co-founder of TAQA Arabia, a leading Egyptian energy distributor and marketer of retail petroleum products.







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Mr. Bahaa El-Din, an Egyptian attorney-at-law and an expert on corporate and financial law, served as Senior Legal Adviser to the Minister of Economy and a non-executive member of the BOD of the Central Bank of Egypt and of the

# Corporate **Governance** (Cont'd)

### Audit Committee

ACC has formed an audit committee and designated it with the necessary powers set out in the Egyptian Exchange's (EGX) listing rules.

In accordance with the EGX's listing rules, the Board has formed an audit committee, comprised of three members. The audit committee is chaired by Mr. Salvador Viguer and is comprised of Mr. Khaled Abu Bakr and Mrs. Elena Bertolin. According to the EGX's listing rules, the primary functions of the audit committee are as follows:

- Reviewing the internal control procedures of the company and the implementation thereof.
- Examining the accounting policies applied by the company and the changes resulting from applying new accounting policies.
- · Reviewing the internal audit mechanisms, tools, procedures, plans, results, and the internal

audit reports, as well as monitoring the implementation of its recommendations in relation thereto.

- Reviewing the periodic administrative reports submitted to various administration levels and the methods of preparation and the timing of presentation thereof.
- Reviewing the procedures of preparing and auditing:
- Interim and annual financial statements;
- Public subscription notices and private placement memoranda related to securities issued by the company; and
- Pro-forma financials including pro-forma cash flow statements and pro-forma income statements.
- Reviewing the draft financial statement before presentation to the Board and before they are sent to the auditor.
- Presenting proposals regarding the appointment of auditors and the determination of their fees, and considering matters relating to their resignation or dismissal, in a manner consistent with applicable law.

• Opining on engaging the auditors to perform services to the company other than auditing its financial statements, determining their fees for such services, and ensuring this does not prejudice their independence.

• Reviewing the auditor's report on the financial statements and discussing the notes and reservations included therein with the auditor, monitoring the manner in which they are addressed, and working toward resolving differences of opinion between the company's management and the auditor.





Ensuring a report is submitted to the Board by a specialized independent expert concerning the nature of the transactions concluded by the company with related parties and the extent to which they prejudice the interests of the company and its shareholders. The Board

is required to adopt the audit committee's recommendations within 15 days of receiving a notice of recommendations. If the Board does not follow the recommendation within 60 days of the notice of recommendations, the chairman of the committee must notify both EFSA and the EGX.

# Corporate Social Responsibility

ACC's flagship CSR project in 2015 was "Khaleeha Suessi," in collaboration with the Egyptian NGO Nahdet El-Mahrousa, with the objective of supporting start-up projects originating from the Suez governorate, consequently creating employment opportunities and affecting real economic prosperity across the governorate.

Through a series of competitions and presentations, a judging panel chose six social enterprises to support both financially and through an incubator. The judges looked for unique, innovative ideas that not only addressed serious local economic challenges – including unemployment – but also were sustainable and/or profitable in nature. In addition to technical training, the winners received entrepreneurship, traditional/online marketing, financing and strategic planning, business administration, and legal courses to aid in the initiation process of building their company. Even further, to ensure that the project managers were able to devote their time to maximizing the full potential of their ideas, Khaleeha Suessi allocated a portion of the prize as a monthly stipend.

Among the winning initiatives was the Suez Tire Recycling Facility (STRF), which aims to repurpose tires. Tires contain substances that are non-biodegradable and are therefore harmful to the environment. The only similar business in Egypt or North Africa is a workshop located in Meet Al-Harun, where every element of the tire materials are separated manually. However, as a result of the cooperation between the Suez Tire Recycling Facility and the Meet Al-Harun workshop, the winning group of innovators were able to design and build automated machines to do the job, leading to an increase in daily production capacity.

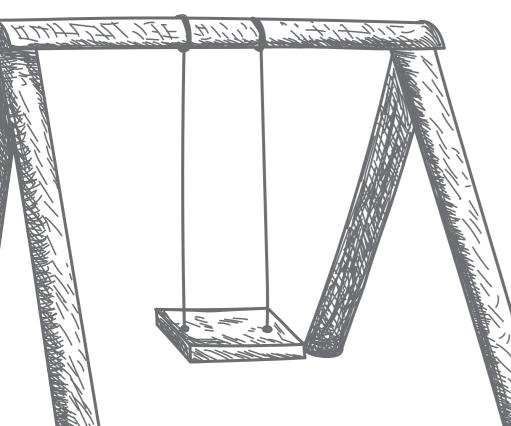
Another winner was a social thinktank that aimed to increase cultural awareness through musical concerts, book fairs, technical/educational workshops, and a permanent bookshop. "Al-Ma'adaya" also aspires



to provide a local alternative for concerts and music festivals to the residents of the Suez governorate, alleviating them from the trouble of traveling to attend shows in other cities. Additionally, it designs and holds art courses to develop and hone the skills of participants at discounted prices. Thanks to the personal efforts of the founders, Al-Ma'adaya now has two centers - it's main hub, where the library, courses, and workshops are located, in addition to a second center where the theatre, a bigger workshop, and a small school for educating street children can be found.

As a final example, the BioGas project intends to help the average citizen or

farmer recycle solid waste material, in turn contributing to his or her economic well-being while simultaneously helping the environment. The project aims to produce bio-digesters that work using anaerobic respiration, turning waste into either clean, usable fertilizer or combustible gas for home use. Some of the many uses of biogas include cooking, lighting, and electricity generation, in addition to its use as fertilizer to improve Egyptian agriculture and decrease the spread of disease. Target markets for the product include farmland areas, sewage centers, and areas where recycling is a top priority, to name a few. In a time where there is a real energy crisis in Egypt, this project of-



fers a different and environmentallyfriendly alternative to the harmful and inefficient traditional methods of waste management.

ACC's commitment and support to Khaleeha Suessi exemplifies the firm's dedication to the betterment of the community in which it operates and the empowerment of the local population, with particular attention to fostering innovation among marginalized youth in the Suez governorate. Through the uniquely tailored program, ACC is able to not only help these individuals on a personal level but benefit the local community and, on a grander scale, the economy of the nation.

# Health, Safety & Environment

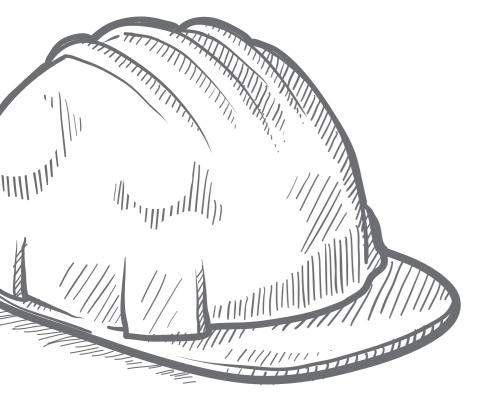
The health and safety of our employees and the well-being of our environment are top priorities for ACC, striving to set the industry by the Egyptian government, ACC

benchmark for environmental best practices and safety procedures. Going beyond the requirements set

takes the initiative to adhere to the best and highest international standards

### **Certifications**

Management System/ International Standard         • QMS(1) 2011 ISO 9001:2008         • SMS BS OHSAS 18001:2007         • IMS ISO 9001:2008         • EnMs ISO 50001:2011           • SMS BS OHSAS 18001:2007         • IMS ISO 9001:2008         • EnMs ISO 50001:2011		2010	2013	2014	2015
	System/ International	ISO 9001:2008	OHSAS 18001:2007 • EMS ISO 14001:2004	9001:2008 • BS OHSAS 18008:2007 • ISO	
Status   Certified   Certified   Certified	Status	Certified	Certified	Certified	Certified



# **Regulatory & Environmental** Matters

By using the leading environmental management systems in all of the firm's facilities and adhering to local laws, standards, and regulations, ACC strives to protect both its employees and the environment to the maximum possible extent. Environmental audits are conducted on a routine basis to ensure any potential issues are dealt with swiftly and preemptively.

### Safety

Since inception, ACC has worked to build a strong track record of health and safety performance, with no fatalities and only a few minor incidents. Partially to thank for this achievement is the firm's adopted "STOP" system, which is designed to incorporate behavior-based safety into the daily life and workplace conditions of the firm's employees by raising awareness and educating staff members about how to prevent and deal with safety incidents. Through communication and

to recognize and reward safe acts and work to correct unsafe conditions.

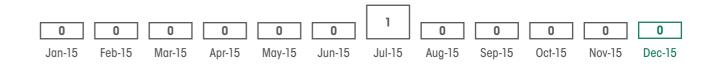
The STOP system takes an educational approach to safety, incorporating regular communication and frequently scheduled safety checks to prevent injuries and occupational illnesses, aiming to make safety second nature to employees. All supervisors and team leaders are held accountable for the safety of their team members.

#### **Emissions Levels Are Well Below International Standards**

Pollutant	ACC Lines	Egypt/World Bank Standard**
Total Suspended Particulate for Cement+	6.7 - 61.5	100
Nitrogen Oxides (NOX)	153 – 549	600
Sulfur Dioxide (SO2)	0.1 – 1.3	400
Sulfur Dioxide (SO2)	0.1 – 1.3	400

\*ACC emission levels are based on average maximum and minimum emissions of both cement lines for 2015 \*\*Emission limit as per Law No. 4 for the year 1994 (Law for the Environment) + Average suspended particulate for both cement lines' main electrostatic precipitator

#### Safety Statistics – Number of Near Misses



25

discussion, employees are encouraged

The STOP system – implemented by only one other company in Egypt - takes an educational approach to safety, incorporating regular communication and frequent scheduled safety checks to help prevent injuries and occupational illnesses, aiming to make safety second nature to employees. All supervisors and team leaders are held accountable for the safety of their team members.

# Shareholder & Investor Information

Arabian Cement (known as: ACC) is a public company listed on Egyptian Exchange (EGX) since March 2014. ACC operates within the Materials sector, focusing on Construction Materials. It has three subsidiaries operating across Egypt, working on Trading Companies and Distributors, Coal and Consumable Fuels, and Construction Materials. ACC is based in Cairo, Egypt and was established in March 1997.

#### Stock Closing Price (EGP/Share)

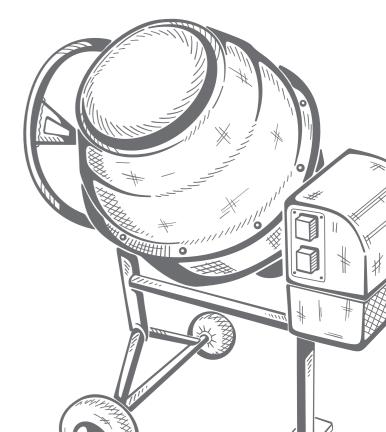


# Average Retail Prices (EGP/Ton)

Date of Listing	31 December 2015
Number of Listed Shares	85,216,433
Par Value/Share	EGP 2.00
Issued Capital	757,479,400
Paid-Up Capital	757,479,400

#### **Corporate Information**

Year Founded	1997
Commercial Registration Number	53445
Fiscal Year	January to December
Law of Governance	Law No. 230 of 1989 and amended by Law No. 8 of 1997 and its implementing regulations and amendments
Auditor Name	Grant Thornton
Purpose of Company	Production of different types of clinker and cement as well as other sub-products and building materials. Mining concessions and mining of building material-related products. Transport of all the company's products.
Headquarters	56 El-Gihaz Street, New Cairo
Subsidiaries	Evolve for Investment and Project Management (100.00%) Andalus Ready-Mix Concrete (99.99%) ACC for Management and Trading (99.00%) Andalus Reliance Mining (50.00%)



# FINANCIAL STATEMENTS



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IR@arabiancementcompany.com www.arabiancement.com

# INDEPENDENT AUDITOR'S REPORT

#### To: The Shareholders of Arabian Cement Company- An Egyptian Joint Stock Company

#### **REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS**

We have audited the accompanying consolidated financial statements of Arabian Cement Company and its subsidiaries which comprise of the consolidated balance sheet as of December 31, 2015, and the consolidated statements of income, cash flows and changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### **MANAGEMENT RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with the Egyptian Accounting Standards and in the light of prevailing Egyptian laws. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### **AUDITOR'S RESPONSIBILITYY**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Egyptian Auditing Standards and in the light of prevailing Egyptian laws. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

The consolidated financial statements for the year ended December 31, 2014, have been audited by another auditor who issued his unqualified opinion on these financial statements including one emphasis of matters paragraph dated March 8, 2015

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements

#### OPINION

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Arabian Cement Company as of December 31, 2015, the results of its consolidated operations and its consolidated cash flows for the year then ended in accordance with the Egyptian Accounting Standards and the applicable Egyptian laws and regulations relating to the preparation of these consolidated financial statements

Kamel Magdy Saleh, FCA F.E.S.A.A (R.A.A. 8510) CMA registration No."69" Cairo, March 23, 2016

# ARABIAN CEMENT COMPANY STANDALONE FINANCIAL POSITION STATEMENT AS OF DECEMBER 31, 2015

	31/12/2015	31/12/2014
Non-current assets	EGP	EGP
Fixed assets (net)	2 534 078 675	2 665 349 407
Projects under construction	124 756 807	98 414 243
Intangible assets (net)	109 142 259	131 662 259
Investment in subsidiary companies	20 976 307	9 176 307
Investment in joint ventures	125 000	31 250
Total non-current assets	2 789 079 048	2 904 633 466
Current assets		
Inventory	196 042 634	201 038 220
Debtors and other debit balances	58 596 676	50 770 201
Due from subsidiaries and related parties	14 926 897	17 353 443
Cash and bank balances	364 838 686	156 060 447
Total current assets	634 404 893	425 222 311
Current liabilities		
Provisions	15 843 923	8 770 069
Current income tax liability	71 556 188	134 923 345
Creditors and other credit balances	522 312 004	334 126 675
Due to subsidiaries and related parties	52 219 203	5 558 323
Current portion of long-term loans	206 297 400	294 065 338
Current portion of long-term other liabilities	86 430 000	77 934 000
Total current liabilities	954 658 718	855 377 750
(Deficit in) working capital	(320 253 825)	(430 155 439)
Total investment	2 468 825 223	2 474 478 027
Financed by:		
Shareholders' equity		
Issued and paid-up capital	757 479 400	757 479 400
Legal reserve	156 093 042	129 447 589
Retained earnings	178 626 876	35 058 993
Net profit for the year	289 443 293	373 130 564
Total shareholders' equity	1 381 642 611	1 295 116 546
Non-current liabilities		
Loans	357 584 237	341 739 770
Deferred income tax liability	329 208 375	351 118 999
Other liabilities	400 390 000	486 502 712
Total non-current liabilities	1 087 182 612	1 179 361 481
Total finance of working capital and non-current assets	2 468 825 223	2 474 478 027

# ARABIAN CEMENT COMPANY STANDALONE **INCOME STATEMENT** FOR THE YEAR ENDED DECEMBER 31, 2015

	31/12/2015 EGP	31/12/2014 EGP
Net sales	2 236 127 591	2 498 734 060
Less:		
Cost of sales	(1662878391)	(1749586118)
Gross operating profit	573 249 200	749 147 942
(Less) / Add		
General and administration expenses	(92 890 427)	(106 482 652)
Provisions	(12 635 442)	(2 584 364)
Reversal of provisions		555 431
Other operating income	1 662 397	1 223 200
Credit interest	2 957 672	826 015
Net operating profit	472 343 400	642 685 572
(Less)		
Financing expenses	(89 544 615)	(94 560 609)
Losses from foreign exchange rate differences	(44 004 095)	(25 856 362)
Dividends from joint venture	104 167	
Capital gain / (loss)	190 000	(87139)
Net profit for the year before income tax	339 088 857	522 181 462
Income tax	(49 645 564)	(149 050 898)
Net profit for the year after income tax	289 443 293	373 130 564
Earnings per share for the year	0.75	0.98

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**Chief Financial Officer** Allan Hestbech

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**Chief Executive Officer** Jose Maria Magrina

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SUIT (	ARABIAN CEMENT COMPANY STANDALONE	Y STATEMENT	:MBER 31, 2015
RABIAN CEME HANGES IN EG DR THE YEAR ENDED	RABIAN CEMENT	CHANGES IN EQUITY	FOR THE YEAR ENDED DECEMBER 31, 2015

Description	Capital	Legal Reserve	<b>Retained</b> <b>Earnings</b>	Net Profit for the Year	Total
	EGP	EGP	EGP	EGP	EGP
Balance as of January 1, 2014	757 479 400	118 779 986	213 095 391	1	1 089 354 777
Transferred to legal reserve		10 667 603	(10 667 603)	1	1
Dividends distributed	1		(167 368 795)	1	(167 368 795)
Net profit for the year	1		1	373 130 564	373 130 564
Balance as of December 31, 2014	757 479 400	129 447 589	35 058 993	373 130 564	1 295 116 546
Balance as of January 1, 2015	757 479 400	129 447 589	408 189 557	1	1 295 116 546
Transferred to legal reserve	1	26 645 453	(26 645 453)	1	1
Dividends distributed	1		(202 917 228)	1	(202 917 228)
Net profit for the year			1	289 443 293	289 443 293
Balance as of December 31, 2015	757 479 400	156 093 042	178 626 876	289 443 293	1 381 642 611

Chief Financial Officer Allan Hestbech

Chief Executive Officer Jose Maria Magrina

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# **CASH FLOW STATEMENT** FOR THE YEAR ENDED DECEMBER 31, 2015 C Ν

	31/12/2015 EGP	31/12/2014 EGP
Cash flows from operating activities		
Net profit for the year before tax	339 088 857	522 181 462
Adjusted by:		
Fixed assets' depreciation	174 000 648	168 130 074
Intangible assets' amortization	22 520 000	22 519 999
Provisions	12 635 442	2 584 364
Reversal of provisions		(555 431)
Provisions used	(5 561 588)	(369 693)
Credit interest	(2 957 672)	(826 015)
Finance costs	89 544 615	94 560 609
Dividends from joint venture	(104 167)	
Losses from foreign exchange rate differences ***	41 789 105	12 738 963
Capital (gain) / loss	(190 000)	
Operating profit before changes in working capital	670 765 240	820 964 332
Decrease / (increase) in inventory	4 995 586	(104 870 279)
(Increase) in debtors and other debit balances *	(11 223 870)	(1450432)
Decrease / (increase) in due from subsidiaries and related parties	2 426 546	(119 827)
Increase in creditors and other credit balances	177 120 994	34 066 962
Increase in due to subsidiaries and related parties	46 660 880	3 636 674
Income tax paid *	(131 525 949)	(518 278)
Net cash flows generated from operating activities	759 219 427	751 709 152
Cash flows from investing activities		
Proceeds from dividends from joint venture	104 167	
Proceeds from sale of assets	190 000	390 418
Payments for investments in subsidiary companies	(11 800 000)	
Payments for investments in joint venture	( 93 750)	
Payments for fixed assets **	(16 372 348)	( 22 863 920)
Payments for projects under construction **	(52 700 132)	( 124 382 438)
Interest income	2 957 672	826 015
Net cash flows (used in) investing activities	(77 714 391)	(146 029 925)
Cash flows from financing activities		
Payments of operation and electricity license	(77 616 712)	(74 052 704)
Interest paid	(78 480 281)	( 97 430 044)
Net change in the loans ***	(113 712 576)	(235 585 317)
Dividends paid	(202 917 228)	(200 561 999)
Net cash flows (used in) financing activities	(472 726 797)	(607 630 064)
Net change in cash and cash equivalents during the year	208 778 239	(1 950 837)
Cash and cash equivalents at the beginning of the year	156 060 447	157 924 145
Cash and cash equivalents at the end of the year	364 838 686	155 973 308
Cash and cash equivalents at the end of the year	156,060,447	157,924,145

#### Non-cash transactions

\* Non-cash transactions represented in the income tax paid and debtors and other debit balances of EGP 3 397 395 have been eliminated. \*\* Non-cash transactions represented in the transferred from projects under construction to fixed assets of EGP 26 357 568 have been eliminated.

\*\*\* Non-cash transactions represented in the net changes in the loans and the unrealized foreign exchange rate differences of EGP 41 789 105 have been eliminated.

> **Chief Financial Officer** Allan Hestbech

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# ARABIAN CEMENT COMPANY STANDALONE

**Chief Executive Officer** Jose Maria Magrina

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### ARABIAN CEMENT COMPANY CONSOLIDATED FINANCIAL POSITION STATEMENT AS OF DECEMBER 31, 2015

		31/12/2015	31/12/2014
	Notes	EGP	EGP
Non-current assets			
Fixed assets (net)		2 546 154 219	2 676 733 351
Projects under construction	(5)	124 756 807	99 410 072
Intangible assets (net)	(6)	109 142 259	139 936 479
Total non-current assets	(7)	2 780 053 285	2 916 079 902
Current assets			
Inventory		198 339 836	201 761 865
	(8)	66 249 751	56 679 974
Due from related parties	(9)		827 715
Cash and bank balances	(10)	379 206 624	159 366 746
Total current assets	(11)	643 796 211	418 636 300
Current liabilities			
Provisions		15 868 923	8 770 069
Bank overdraft	(12)	1 714 317	
Current income tax liabilities	(14)	71 766 122	135 158 769
Creditors and other credit balances	(22)	529 421 515	336 514 326
Current portion of long - term loans	(13)	206 297 400	294 065 338
Current portion of long - term other liabilities	(14)	86 430 000	77 934 000
Due to related parties	(15)	51 765 814	3 905 131
Total current liabilities	(10)	963 264 091	856 347 633
(Deficit in) working capital		(319 467 880)	( 437 711 333)
Total investment		2 460 585 405	2 478 368 569
Financed by:			
Shareholders' equity			
Issued and paid-up capital		757 479 400	757 479 400
Legal reserve	(16)	156 122 086	129 463 619
Retained earnings		181 155 133	36 037 640
Net profit for the year		277 224 384	374 717 936
Total shareholders' equity		1 371 981 003	1 297 698 595
Non-controlling interest		13 702	9 159
Total shareholders' equity and non-controlling interest	(23)	1 371 994 705	1 297 707 754
Non-current liabilities			
Loans		357 584 237	341 739 770
Other liabilities	(14)	400 390 000	486 502 712
Deferred income tax liability	(15)	330 616 463	352 418 333
Total non-current liabilities	(17)	1 088 590 700	1 180 660 815
Total finance of working capital and non-current assets		2 460 585 405	2 478 368 569

- The accompanying notes form an integral part of the consolidated financial statements and to be read therewith.

Chief Financial Officer Allan Hestbech

Chief Executive Officer Jose Maria Magrina

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# ARABIAN CEMENT COMPANY CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2015

	Notes	31/12/2015	31/12/2014
		EGP	EGP
Net sales	(18)	2 273 300 139	2 520 586 769
Less:			
Cost of sales	(19)	(515 930 817 1 )	(355 016 487 1 )
Gross operating profit		555 260 624	735 976 216
(Less) / Add			
General and administration expenses	(20)	(505 810 18)	(511 030 19)
Provisions	(12)	(244 066 21 )	(463 485 2)
Reversal of provisions			134 555
Other operating income		793 266 1	002 322 1
Credit interest		276 759 2	510 628
Impairment in trade debtors	(8)	(00.551,136,5)	(287 741 )
Net operating profit		460 570 591	644 818 601
(Less)			
Finance costs	(21)	(89 563 808)	(94 560 609)
Losses from foreign exchange differences		(44 003 603)	(263 658 52)
Capital gain (Loss)		190 000	(931 78 )
Net profit for the year before income tax		327 193 180	524 314 491
Income tax	(22)	(352 469 94)	(237 195 941)
Net profit for the year after income tax		277 228 927	374 722 759
Attributable to:			
Owners of the parent		483 422 772	374 717 936
Non-controlling interest	(23)	345 4	4 823
Net profit for the year after income tax		277 228 927	374 722 759
Earnings per share for the year	(24)	0.72	0.98

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Chief Financial Officer Allan Hestbech

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- The accompanying notes form an integral part of the consolidated financial statements and to be read therewith.

Chief Executive Officer Jose Maria Magrina

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	Paid up Capital	Legal Reserve	Retained Earning	Total parent's shareholder's Equity	Non-Control- ling interest	Total Own- ers' Equity and Minority interests
	EGP	EGP	EGP	EGP	EGP	EGP
Balance as of January 1, 2014	757 479 400	118 792 048	214 078 006	1 090 349 454	4 336	1 090 353 790
Transfer to legal reserve	1	10 671 571	(10 671 571)	1		1
Dividends distributed	1		(167 368 795)	(167 368 795)		(167 368 795)
Net profit for the year	1	1		374 717 936	4 823	374 722 759
Balance as of December 31, 2014	757 479 400	129 463 619	36 037 640	1 297 698 595	9 159	1 297 707 754
Balance as of January 1, 2015	757 479 400	129 463 619	410 755 576	1 297 698 595	9 159	1 297 707 754
Transfer to legal reserve		26 658 467	(26 658 467)	1		
Dividends distributed	1	1	(202 941 976)	(202 941 976)	1	(202 941 976)
Net profit for the year	1	1		277 224 384	4 543	277 228 927
Balance as of December 31, 2015	757 479 400	156 122 086	181 155 133	1 371 981 003	13 702	1 371 994 705

companying notes form an integral part of the consolidated financial statements and to be read therewith. - The

**Chief Financial Officen** Allan Hestbech

Chief Executive Officer Maria Magrina

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ARABIAN CEMENT COMPANY CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2015

	Notes	31/12/2015 EGP	31/12/2014 EGP
Cash flows from operating activities			
Net profit for the year before tax		081 391 723	194 413 425
Adjusted by:			
Fixed assets' depreciation	(5)	102 214 571	340 334 961
Intangible assets' amortization	(7)	022 497 03	999 915 22
Credit Interest		(276 759 2)	(510 628 )
Finance costs	(21)	808 365 98	906 065 49
Provisions	(12)	244 066 21	463 485 2
Reversal of provision	(12)		(134 555 )
Impairment in debtors	(9)	551 136 5	287 741
Provision used	(12)	(885 165 5)	(396 963 )
Losses from foreign exchange differences ***		501 987 14	369 837 21
Capital (gain) / Loss		(000 091 )	931 78
Operating profit before changes in working capital		674 334 851	824 635 251
Decrease / (Increase) in inventory		920 224 3	(850 152 501)
(Increase) in debtors and other debit balances*		(723 895 81)	(104 234 4)
Decrease in due from related parties		517 728	208 891
Increase in creditors and other credit balances		658 248 181	503 201 73
Increase in due to related parties		386 068 74	284 389 1
Income Tax paid*		(949 525 131)	(872 815)
Net cash flows generated from operating activities		758 163 858	753 718 103
Cash flows from investing activities			
Proceed from sale of assets		000 091	814 093
Payments for fixed assets**	(5)	(276 974 71)	(204 347 32)
Payments for projects under construction**	(6)	(231 007 25)	(762 873 521)
Change of investments in subsidiaries and joint venture			052 13
Interest income		276 759 2	510 628
Net cash flows (used in) investing activities		(67 032 132)	(147 873 986)
Cash flows from financing activities			
Payments of operation and electricity license		(217 616 77)	(407 250 47)
Interest paid		(474 994 87)	(440 034 79)
Net change in the loans		(775 217 311)	(713 585 532)
Dividends paid		(204 771 302)	(999 165 002)
Proceeds from bank overdraft		713 417 1	
Net cash flows (used in) financing activities		(471 291 848)	(607 630 064)
Net change in cash and cash equivalents during the year		878 938 912	(749 587 1)
Cash and cash equivalents at the beginning of the year		647 663 951	396 251 161
Cash and cash equivalents at the end of the year	(11)	379 206 624	159 366 746

#### Non-cash transactions

\* Non-cash transactions represented in the income tax paid and debtors and other debit balances of EGP 3 397 395 have been eliminated. \*\* Non-cash transactions represented in the transferred from projects under construction to fixed assets of EGP 27 353 397 have been eliminated. \*\*\* Non-cash transactions represented in the net changes in the loans and the unrealized foreign exchange rate differences of EGP 41 789

105 have been eliminated.

- The accompanying notes form an integral part of the consolidated financial statements and to be read therewith.

**Chief Financial Officer Allan Hestbech** 

Jose Maria Magrina Nheis 050 Annual Report 2015 | Arabian Cement Company 39

**Chief Executive Officer** 

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015

#### **1- INCORPORATION AND PURPOSE**

#### **1.1 Incorporation**

- The Arabian Cement Company, an Egyptian Joint Stock Company ("the company") was established as a joint stock company on March 5, 1997 under Law No. 230 of 1989 and Law No. 95 of 1992 according to the decision of the President of General Authority for Investment and Free Zone (GAFI) No. 167 of 1997.
- The company was registered at the Commercial Register under No. 13105 in Cairo
- on April 3, 2005, which was changed to No. 53445 on August 16, 2011 as the company changed its registered office from 72 Gameat El Dowal Street, Mohandiseen, Giza- Egypt to be Villa 56 El Gihaz Street, Fifth Settlement, New Cairo, Egypt.
- The main shareholder of the company is Aridos Jativa Spanish Company, and it owns 60% of the company's capital. - The consolidated financial statements were approved by the Board of Directors and authorized for issue on March 23,
- 2016.
- The consolidated financial statements as of December 31, 2015 include the following companies

Company	Classification	Ownership and voting as of 31/12/2015	Ownership and voting as of 31/12/2014
ACC for Management & Trading	Subsidiary	99%	99%
Andalus Concrete	Subsidiary	99.99%	99.96%
Andalus Reliance for Mining	Joint venture	50%	50%

- It will be referred to the Arabian Cement Company, its subsidiaries and the joint venture as (the Group).

#### 1-2 Company's term:

The company's term is 25 years starting from the date of its registration at the Commercial Register.

#### **1-3 Activities:**

- The company's objectives are the manufacturing and sale of clinker, cement and the other related products and usage of mines and extraction of all mining materials required for the production of construction materials and road transportation for all the company's product. The company may carry out other projects or amend its purpose according to the Investment Incentives and Guarantees Law.

#### 1-4 Registration in stock market

- Registration of company shares in stock market
- The shares of the company were registered at the Egyptian Stock Market through the approval of the Registration Committee held on March 24, 2014. The company's shares were included in data base on 25 March 2014. The company's shares registration data were adjusted after stock splitting by the par value on April 17, 2014
- Registering the company's shares in central security
- The company's shares were registered according to central depository and registry system in Misr for Central Clearing on January 19, 2014 and were adjusted as a result of stock splitting share's par value on April 17, 2014

#### **2- SIGNIFICANT ACCOUNTING POLICIES**

#### 2.1 Statement of compliance

- The consolidated financial statements were prepared in accordance with the Egyptian Accounting Standards (EASs) issued by the Minister of Investment Decree No. 243 of 2006, and in light of the prevailing Egyptian laws and regulations. The Egyptian Accounting Standards require referral to the International Financial Reporting Standards (IFRSs), when no Egyptian Accounting Standard or legal requirements exist to address certain types of events and transactions.

#### 2.2 Basis of preparation

- these estimates.
- accounting estimates used and professional judgment applied in the preparation of the financial statements.
- The principal accounting policies are set out below

#### 2.3 Basis of consolidation

The accompanied consolidated financial statements include the assets, liabilities and the results of Arabian Cement Company (the parent company) and all subsidiaries that are controlled by the parent company, hereunder referred to as the "Group", under the following consolidation basis:

- All intra-group transactions, balances, unrealized income and expenses are eliminated in full on consolidation.
- The cost of acquisition has been eliminated in Arabian Cement Company against its share in subsidiaries equity.
- and is classified as a separate line item in the consolidated financial statements added to it their share in the results of operation of these companies.

#### 2.4 Cost of acquisition

The cost of acquisition represents the total cost incurred by the parent company to acquire the investments in its subsidiaries, and is classified as follows:

- company's interest acquired on that date.
- by any impairment in its value on a regular basis.
- purchase gain.

#### 2.5 Non - consolidation

Subsidiaries will not be consolidated in the consolidated financial statements when: - The parent company intends to have a temporary control on the subsidiary and there is an intention to dispose the

- subsidiary in the near future.
- transferring any funds to the parent company

#### 2.6 Subsidiary companies

Arabian Cement Company (ACC) an Egyptian Joint Stock Company (Parent Company) owns subsidiary companies which have been consolidated in the consolidated financial statements as of December 31, 2015 which are as follows:

Company	% Ownership	Nature
ACC for Management and Trading	99%	Providi panies, studies
Andalus Concrete	99.99%	Constr cement and oth
Andalus Reliance for Mining	50%	Quarry kaolin,

#### Arabian Cement Company

- The financial statements have been prepared on the historical cost basis. In the application of the Group's accounting policies the management of the company is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from

- The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognized in the period in which the estimates is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.. Note No. (4) discloses the significant

- Minority interest, represent their share in the equity and results of the entities that are controlled by the parent company

a) The fair value of the assets and liabilities owned by the company at the acquisition date to the extent of the parent

b) If the acquisition cost exceeds the parent company's share in the fair value of the assets and liabilities of the subsidiaries, the difference is treated as positive goodwill and recorded as intangible assets in the long term assets and is decreased

c) If the fair value of the assets and liabilities of the acquired subsidiaries in the acquisition date exceeds the acquisition cost, the difference treated as negative good will and totally recorded in the consolidated income statement as a bargain

- The subsidiary company is operated under long-term strict constraints which materially limited its ability from

#### re of operation

ling managerial restructuring services for the coms, transportation for goods, preparation of feasibility s to projects, projects management and general trading

ructing and operating factory for manufacturing at and concrete products along with trading in concrete ther constructions materials

ying for the extraction of raw materials for clay, , gypsum, sand and general supplies.

#### 2.7 Joint venture

Joint venture is contractually agreed sharing of control over an economic activity, joint control exists only when operational, financial and strategic decisions related to the activity require the unanimous consent of the parties sharing control. The application of proportionate consolidation means that the financial statement of the venture includes its share of assets, liabilities, income and expenses of the jointly controlled entity.

In case there are transactions within the Group, profits and losses are eliminated up to the parent company's share in the joint venture.

Arabian Cement Company's joint venture investment is represented in the following

Company's Names	Percentage of ownership and voting rights %
Andalus Reliance for Mining:	50%

#### 2.8 Foreign currency exchange;

#### Functional and presentation currency

Items included in the consolidated financial statements of the company are measured using the currency of the primary economic environment in which the group operates ('the functional currency'). The consolidated financial statements are presented in Egyptian pound, which is the group's functional and presentation currency.

#### **Transactions and balances**

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of the year-end exchange rates of monetary assets and monetary liabilities denominated in foreign currencies are recognized in the income statement..

#### 2.9 Fixed assets and their depreciation

Fixed assets are stated at historical cost less accumulated depreciation, historical cost includes all costs associated with acquiring the asset and bringing it to a ready-for use condition.

Depreciation is calculated on the straight-line method to write off the cost of each asset to its residual value over the estimated useful lives of assets excluding land, which is not depreciated.

Estimated useful lives of assets are as follows

Asset description	Estimated useful lives
Machinery and equipment	20 years
Other installations	20 years
Buildings	10 : 20 years
Vehicles	5 : 7 years
Computer and software	3 : 5 years
Furniture, fixtures and officer equipment	16 years

- The assets' residual values and useful lives are reviewed annually, and adjusted if appropriate.

- Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.
- Gains and losses on disposals are determined by comparing proceeds with the carrying amount of the asset and are included in the income statement.
- Repairs and maintenance are charged to the income statement during the financial year in which they are incurred. The cost of major overhauling is included in the carrying amount of the asset when it is probable that future economic benefits in excess of the originally assessed standard of performance of the existing asset will flow to the company, and it is depreciated over its estimated useful life or the remaining useful life of the related asset, whichever is less.
- Cost of machinery and equipment included operating license cost, issued by Industrial Development Authority, for each production line separately, it is depreciated according to the estimated useful life for the line.

#### 2.10 Projects under construction

Projects under construction are carried at cost, and are recognized as fixed assets when they meet the conditions of recognition of fixed assets, and when the value of project under construction exceeds the carrying amount, the cost of project under construction is impaired to the excepted recoverable amount, and the difference is recognized in the income statement.

#### 2.11 Intangible assets

- A- Goodwil
- accumulated impairment losses.
- for impairment annually, or more frequently when there is an indication that the unit may be impaired.
- is not reversed in a subsequent period.
- disposal.

#### **B-** Electricity supply agreement

method to allocate these costs over 10 years.

#### 2.12 Investment in joint ventures

statement.

#### 2.13 Impairment of non-financial assets

- identifiable cash flows.
- depreciation) in prior years. A reversal of an impairment loss is recognized immediately in the income statement.

#### 2.14 Inventories

- production overheads (based on normal operating capacity) but excludes borrowing costs.
- inventory items, according to the management's estimates.

#### The group evaluates inventory elements as follows

- a. Raw materials: cost (moving average)
- b. Spare parts: cost (moving average)

#### Arabian Cement Company

- Goodwill arising out of the acquisition of a subsidiary represents the excess of the cost of acquisition over the group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary recognized at the date of acquisition. Goodwill is initially recognized as an asset at cost and is subsequently measured at cost less any

- For the purpose of impairment testing, goodwill is allocated to each of the group's cash-generating units expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested

- If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. An impairment loss recognized for goodwill

- On disposal of a subsidiary, the attributable amount of goodwill is included in the determination of the profit or loss on

- The expenditure directly attributable to the Electricity Generation fees agreement, and with a finite useful life is capitalized. Such expenditure is carried at cost less accumulated amortization. Amortization is calculated using the straight-line

- Investment in joint ventures is the contractually agreed sharing of control over an economic activity, and exists only when the strategic financial and operating decisions relating to the activity require the unanimous consent of the parties sharing control. Joint ventures are accounted for using the cost method whereby the investment is recognized at cost less impairment. Impairment is determined on an individual basis for each type of investment and is recognized in the income

- Fixed assets and intangible assets are reviewed for impairment losses whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized in the income statement when the carrying amount of the asset exceeds its recoverable amount, which is the higher of fair value less cost of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest level, for which there are separate

- Reversal of impairment losses recognized in prior years is recorded when there is an indication that the impairment losses recognized for the asset no longer exist or have decreased, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (net after

- Inventories are stated at the lower of cost and net realizable value. Cost is determined using the moving average method. The cost of finished goods and work in progress comprises raw materials, direct labour, other direct costs and related

- The net realizable value is the estimated selling price in the ordinary course of business, less the costs of completion and selling expenses. The required provision is determined to write down the value of the slow moving, obsolete and damaged

c. Finished goods: measured at the lower of manufacturing cost and net realizable value, the manufacturing cost comprises raw materials, direct labour and cost includes an appropriate share of overheads based on normal operation capacity.

#### 2.15 Cash and cash equivalents

- For the purpose of cash flow statement, cash and cash equivalent comprise cash on hand and demand deposits with original maturities of three months or less.

#### 2.16 Capital

- Ordinary shares are classified as equity

#### **2.17 Borrowing:**

- Borrowings are recognized initially at the amount of the proceeds received, net of transaction costs incurred. Loans are subsequently stated at amortized cost using the effective yield method; any difference between proceeds (net of transaction costs) and the redemption value is recognized in the income statement over period the borrowings.
- Borrowings are classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least 12 months after the consolidated balance sheet date.

#### 2.18 Trade payables:

- Trade payables are generally carried at the fair value of goods or services received from others, whether invoiced or not.

#### 2.19 Taxation

- Income tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

- The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the income statement due to items of income or expense that are taxable or deductible in other years, and items that are never taxable or deductible.
- The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted as of the financial statements date.

#### Deferred tax

- Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the balance sheet and the corresponding tax bases used in the computation of taxable profit.
- Deferred tax liabilities are generally recognized for all taxable temporary differences. Deferred tax assets are generally recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.
- The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.
- Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realized, based on tax rates that have been enacted or substantively enacted by the end of the reporting period.
- The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.
- Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the company intends to settle its current tax assets and liabilities on a net basis.

#### 2.20 Lease

#### a-Finance lease

- Leases are accounted for under Law 95 of 1995 if the lessee is not obliged to purchase the asset at end of the lease period, the lease contract is recorded in the relevant register with the Companies Authority, the contract gives the option to the lessee to buy the asset at a specific date, and amount in addition to the period of the contract represent at least 75% of the useful life of the asset, or if the present value of total lease payments represents at least 90% of the asset value.
- For leases within the scope of Law 95 of 1995, lease costs including maintenance expense of leased assets are recognized in the income statement in the period incurred.
- If the company elects to exercise the purchase option on the leased asset, the option cost is capitalized as fixed assets and depreciated over their expected remaining useful lives on a basis consistent with similar assets.

#### **b**- Operating lease

- Operating lease contracts represent any lease contract which lessor has ownership risks and benefits.
- ment on a straight-line basis over the period of the lease.

#### 2.21 Employee benefits

#### Profit sharing

the company's shareholders. No liability is recognized for profit sharing relating to undistributed profits.

#### Pension obligations

due and as such are included in staff costs.

#### 2.22 Provisions

expected to be required to settle the obligation.

#### 2.23 Revenue recognition

- ordinary course of the company's activities. Revenue is shown net of sales tax, returns or rebates.
- the company, and when specific criteria have been met for each of the company's activities as described below

#### A. Sales of goods

- criteria for acceptance have been satisfied.

#### **B.** Interest income

- company and the amount of income can be measured reliably.
- impaired, the company reduces the carrying amount to its recoverable amount.

#### C. Dividends income

#### 2.24 Borrowing cost

qualifying assets, which are capitalized on the cost of those assets.

#### 2.25 Transactions with related parties

the terms as approved by the Board of Directors.

#### Arabian Cement Company

- Payments made under operating leases (net of any incentives received from the lessor) are charged to the income state-

- The company pays 10% of the cash profits which are allocated for distribution, at maximum of the employees' basic salaries. Employees' profit sharing is recognized as a dividend distribution through equity and as a liability when approved by

- For defined contribution plans, the company pays contributions to the General Social Insurance Authority under Law No. 79 of 1975 and its amendments - plans on a mandatory basis. Once the contributions have been paid, the company has no further payment obligations. The regular contributions constitute net periodic costs for the period during which they are

- Provisions are recognized when the company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. If the effect of the time value of the money is material, provisions are measured at the present value of the expenditures

- Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the

- The company recognizes revenue when significant risks and rewards of ownership of the goods are transferred to the buyer, and when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to

- Sales of goods are recognized when the company has delivered products to the wholesaler, the wholesaler has full discretion over the price to sell the products, and there is no unfulfilled obligation that could affect the wholesaler's acceptance of the products, delivery does not occur until the products are delivered either from the company's warehouse or locations as specified in the agreements, and accordingly, the risks and benefits are transferred to the wholesaler, and if the wholesaler has accepted the products in accordance with the sales contract, the company has objective evidence that all

- No element of financing is deemed present as the payments of the majority of sales are collected in advance.

- Interest income from a financial asset is recognized when it is probable that the economic benefits will flow to the

- Interest income is accrued on timely basis, by reference to the effective interest rate applicable. When a financial asset is

- Dividend income from investment is recognized when the shareholder's right to receive payment has been established.

- The borrowing cost is charged as expenses in the income statement for the period during which the company has incurred this cost, with the exception of those costs directly related to the acquisition, construction or production of

- The transactions between the group and its related parties are made at the group's usual list prices in accordance with

#### 2.26 Cash flows statement

- Cash flows statement is prepared in accordance with the indirect method.

#### 2.27 Dividends

- Dividends are recognized in the company's financial statements in the period during which they are approved by the company's shareholders.

#### 2.28 Comparatives figures

- Where necessary, comparative figures have been reclassified to conform to changes in presentation in the cu¬rrent period.

#### 2.29 Legal Reserve:

- In accordance with the Companies' Law No.159 of 1981 and the Company's Articles of Incorporation, 10% of annual net profit is transferred to legal reserve. The company shall cease such transfer when the legal reserve reaches 50% of the issued capital. The legal reserve is not eligible for distribution to shareholders.

#### Ratios were as follow

Company	Ratio
Arabian Cement Company	10%
Andalus Concrete Company	10%
ACC for Management and Trading Company	5%
Andalus Reliance Mining Company	5%

#### **3- FINANCIAL RISK MANAGEMENT**

#### 1. Financial risk factors

- The group activities expose it to a variety of financial risks: market risk (including currency risk, price risk and interest rate risk), credit risk and liquidity risk.
- The group efforts are addressed to minimize potential adverse effects of such risks on the group financial performance.
- The group does not use derivative instruments to hedge specific risks.

#### A. Market risk

#### Foreign exchange risk

- The group is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the US Dollar and Euro. Foreign exchange risk arises from future commercial transactions and assets and liabilities in foreign currencies at the date of the financial statements.
- The below table shows the foreign currency positions:

Description	Assets EGP	Liabilities EGP	Net value at 31/12/2015 EGP	Net value at 31/12/2014 EGP
USD	4 169 091	(544 000 223)	(539 831 132)	(437 595 664)
Euro	196 451	(19 120 271)	(18 923 820)	(22 907 453)
m1 1	1 . 1	C 11		

- The average exchange rate during the year was as follows

	31/12/2015	31/12/2014
EGP : USD	7.70	7.13
EGP : Euro	8.61	9.42

#### **Foreign Currency Exchange Losses**

- The Egyptian pound has declined against the US dollar and Euro during the second half of 2015
- The company is exposing to foreign currency risks arising from fluctuations in the rate of the Egyptian pound against the various currencies, especially with respect to the US dollar and Euro. For a 15% weakening of the Egyptian pound against the US dollars and Euro, there would be negative impact on the income statement by EGP 84 468 074. This analysis assumes that all other variables remain constant.

#### Price risk

changes in prices.

#### Interest rate risk

as of December 31, 2014.

#### **B.** Credit risk

enjoying high credit quality.

#### C. Liquidity risk

- Prudent liquidity risk management implies maintaining sufficient level of cash.

#### 2. Capital risk management

- provide returns for shareholders and to maintain an optimal capital structure to reduce the cost of capital.
- as equity in addition to total debt.

	31/12/2015	31/12/2014
	EGP	EGP
Loans (Note No. 14)	563 881 637	635 805 108
Other liabilities (Note No. 15)	486 820 000	712 436 564
Bank overdraft (Note No. 14)	1 714 317	
Less: Cash and equivalent (Note No. 11)	(379 206 624)	(159 366 746)
Net Debt	673 209 330	1 040 875 074
Equity	1 371 994 705	1 297 707 754
Capital	2 045 204 035	2 338 582 828
Net Debt / Capital	33%	45%

to the increase in the cash balance

#### 3. Fair value estimation

financial statements approximate their fair value.

#### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

and assumptions concerning the future. Actual results may differ from these estimates.

#### a- Fixed assets - useful life

the remainder of useful lives as appropriate.

#### Arabian Cement Company

- The group has no investment in quoted equity securities. Therefore, the group is not exposed to the fair value risk due to

- Interest risk is represented in change on interest price on the group obligations represented by loans and operating license, with variable interest rates, amounting to EGP 964 545 637 as of December 31, 2015 against EGP 1 078 949 108

- The group has no significant concentrations of credit risk. The group has policies in place to ensure that sales of products are made to customers with an appropriate credit history. Financial institutions that the group deals with are only those

- The group objectives when managing capital are to safeguard the group ability to continue as a going concern in order to

- The group monitors capital based on the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as other liabilities, borrowings, and bank overdraft less cash and cash equivalents. Total capital is calculated

- The group's management considers that the carrying amounts of financial assets and financial liabilities recognized in the

- Estimates and adjustments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The company makes estimates

- The fixed assets owned by the group have long lives that extend to 20 years. To ensure the use of reliable estimates, management has benchmarked the useful lives of its owned assets with estimates made by other entities and with those estimates developed internally by its technical resources. In line with the requirements of Egyptian Accounting standards, management reviews the useful lives of fixed assets regularly, to ensure consistency with its estimate, or otherwise, revise

#### - Projects under construction are represented in the following categories:

	31/12/2015	31/12/2014
	EGP	EGP
Buildings	11 462 495	12 748 477
Machinery and equipment	108 636 763	81 751 998
Other installations	3 338 537	1 083 541
Advances to suppliers	1 319 012	3 826 056
	124 756 807	99 410 072

- Projects under construction include buildings, machinery, and equipment, which will be used in the installation of the alternative energy generation lines, which are expected to be finalized during the next year.

#### 7. INTANGIBLE ASSETS (NET)

Costs	
Balance as of December 31, 2015	
Amortization	
Balance as of January 1, 2015	
Year amortization	
Balance as of December 31, 2015	
Impairment in Goodwill	
Net bank value as of December 31, 2015	
Net bank value as of December 31, 2014	

\*Intangible assets represent the value of the contract concluded with the Ministry of Electricity on March 11, 2010, where the Ministry of Electricity identifies the needs of heavy industrial projects and arranges their needs, either through the establishment of new stations or already established ones. The cost of investments will be paid by the company according to what has been determined by the Ministry, which amounted to EGP 217.2 million, where payment has been agreed to be paid as follows:

- 15% advance payment equivalent to EGP 32.58 million.
- installment.
- installment.
- and the last instalment is due on February 1, 2011.

\*\*On December 2012, the Arabian Cement Company acquired 99.96% from the shares of Andalus for Concrete through purchase. Such transaction resulted in a goodwill amounting to EGP 8 274 220, which represents the surplus of the acquisition cost compared to the value of the net assets of the acquired company, and it was reduced by the impairment value in its recoverable amount as of December 31, 2015.

#### b- Income tax

- The group is subject to corporate income tax, and it estimates the income tax provision by using the advice of an expert. In case there are differences between the final and preliminary results, these differences will affect the income tax and deferred tax provision in these years.

#### c- Intangible assets - useful life

- The group capitalizes the expenditure that is directly attributable to the electricity generation fees agreement. This expenditure has a finite useful life and is carried at cost less accumulated amortization. Amortization is calculated using the straight-line method to allocate these costs over 10 years.

#### d- Impairment of goodwill:

- Management annually assesses the goodwill to determine the existence of impairment in the carrying amount. If the carrying amount of the goodwill is higher than its recoverable amount, the carrying amount will be reduced and the impairment losses will be charged to the income statement and is not reversed subsequently.

#### **5. FIXED ASSETS (NET)**

#### Fixed assets (net), continued

- The group has assets related to finance lease based on contracts under Law No. 95 of 1995, which states that these assets should not be classified as fixed assets according to the accounting policies No. (2-20).

Five years contracts	31/12/2015	31/12/2014
	EGP	EGP
Total contracted lease payments	61 912 392	49 549 083
Bargain purchase value	1	1
Average useful life	5 years	5 years
Lease payments during the year	12 426 839	9 516 691

#### Liabilities of financing lease contracts

- The liabilities of financing lease contracts amounted to the following:

Not later than 1 year	Later than 1 year and not later than 2 years	Later than 2 years	Total
EGP	EGP	EGP	EGP
10 562 915	3 845 968	3 702 584	18 111 467

#### **6. PROJECTS UNDER CONSTRUCTION**

31/12/2015	31/12/2014
EGP	EGP
99 410 072	143 613 902
51 381 120	121 552 211
1 319 012	3 826 056
(27 353 397)	(169 582 097)
124 756 807	99 410 072
	EGP 99 410 072 51 381 120 1 319 012 (27 353 397)

#### Arabian Cement Company

Electricity sup- ply agreement* EGP	Goodwill** EGP	Total EGP
225 200 000	8 274 220	233 474 220
(93 537 741)		(93 537 741)
(22 520 000)		(22 520 000)
(116 057 741)		(116 057 741)
	(8 274 220)	(8 274 220)
109 142 259		109 142 259
131 662 259	8 274 220	139 936 479

- 120 monthly instalments due on the first of every month from April 2010 amounted by EGP 1.220 million per each

- 120 monthly instalments due on the first of every month from February 2011 amounted by EGP 1.342 million per each

- In addition to EGP 8 million for the allocation of two cells of the traditional type, to be paid in four quarterly instalments

	Land	Building	Vehicles	Machinery and equipment	Other instal- lations	Computer and software	Furniture, fixtures and office equipment	Total
	EGP	EGP	EGP	EGP	EGP	EGP	EGP	EGP
Cost:								
Balance at January 1, 2015	50 243 436	519 369 298	20 534 738	2 603 648 442	255 311 441	10 289 147	6 374 867	3 465 771 369
Additions	1	5 696 560	1 396 678	1 086 202	6 977 566	848 713	1 473 953	17 479 672
Transfer from projects under construction	1	6 248 392		11 308 599	9 796 406	1	1	793 353 72
Disposals	1	1	(617026)		1	1	1	(617026)
Cost as of December 31, 2015	50 243 436	531 314 250	21 314 390	2 616 043 243	272 085 413	11 137 860	7 848 820	3 509 987 412
Accumulated depreciation:								
Balance at January 1, 2015	1	93 220 526	8 023 856	631 544 985	45 813 534	8 924 830	1 510 287	789 038 018
Depreciation	1	27 893 786	2 357 757	130 408 361	13 326 815	853 359	572 123	175 412 201
Accumulated depreciation of disposals	1	1	(620 716 )		1		1	(620 716 )
Accumulated depreciation as of December 31, 2015	ł	121 114 312	9 764 587	761 953 346	59 140 349	9 778 189	2 082 410	963 833 193
Net book value as of December 31,2015	50 243 436	410 199 938	11 549 803	1 854 089 897	212 945 064	1 359 671	5 766 410	2 546 154 219
Net book value at December 31,2014	50 243 436	426 148 772	12 510 882	1 972 103 457	209 497 907	1 364 317	4 864 580	2 676 733 351
то страниции страници 		, di non	ماء مرد دارد. ما م	for the form				مسحد مارا مر

for loans granted by the bank, to the com-disclosed in details in (Note No.14). rantee f cory as Egypt as a guarant company's factory Bank of H its of the e ments e National H ral element the mol fit of 1 and r the benefi material a for the rank and t tions, -class first-( with tate mortgage ' buildings and and f nmercial current a com all c e is a land, e \* There pany's l benefit of the bank an insurance policy against all potential risks is the first and only beneficiary of this policy. insured for the h ns and the bank i Bank of Egypt, the company of the full amount of the loan by 110% of cts granted by the 1 production lines b s contract and the ] \*\* According to the loans on the company's factory

\*\*\* The company has insured for its benefit on Silos, cars and Katamia Villa

#### 8. INVENTORY:

Raw materials and fuels		
Packing materials		
Spare parts		
WIP		
Finished goods		

#### 9. DEBTORS AND OTHER DEBIT BALANCES (NET)

Advance to suppliers	
Deposits with others	
Employees dividends in advance	
Withholding tax	
Trade debtors	
Letter of credit	
Imprest – employee's loan	
Other debit balances	
Letter of guarantee cover	
Total	
Less:	
Impairment in debtors	

#### **10. RELATED PARTIES TRANSACTIONS:** Due from related parties:

Cementos La Unión Chile, S.A. Company Cementos Santo Domingo Company

#### Due to related parties:

Cementos La Union – Spain Company Andalus Reliance for Mining Company Aridos Jativa Company Reliance Heavy Industrial

#### Arabian Cement Company

#### 31/12/2014

201 761 865
28 472 017
484 977
27 224 041
26 249 417
119 331 413

#### 31/12/2015

118 690 391
16 014 996
31 513 130
1 397 426
30 723 893
198 339 836

#### 31/12/2014

#### 31/12/2015

66 249 751	56 679 974
(5 778 937)	(147 782)
72 028 688	56 827 756
34 049	34 049
307 697	22 976
2 265 488	514 009
532 986	532 986
5 500 032	4 092 187
4 909 569	5 024 473
8 420 566	4 902 600
23 813 241	18 532 389
26 245 060	23 172 087

31/12/2015	31/12/2014
	420 637
	407 078
	827 715

#### 31/12/2014

#### 31/12/2015

1 054 163	2 156 734
2 184 464	1 653 193
46 534 200	95 204
1 992 987	
51 765 814	3 905 131

- The following represents the nature and value of main transactions between related parties during the year:

Company	<b>Relation type</b>	Transaction nature	Volume of tra	insactions
			31/12/2015 EGP	31/12/2014 EGP
Aridos Jativa Company	Main al and ald an	Services	1 250 658	1 397 247
	Main shareholder	Dividends payable	46 000 000	
Andalus Reliance for Mining Company	Joint Ventures	Purchase	32 087 263	26 023 661
Reliance Heavy Industrial	Related party	Purchase	27 910 760	23 891 941
		Service revenue	1 225 132	71 289
Cementos Santo Domingo Company	Subsidiary of the parent	Sales		656 957
Cementos La Union – Spain Company	Subsidiary of the parent	Purchase	1 045 163	2 171 142
Hormiunion, S.L.	Subsidiary of the parent	Purchase		767 685

- Aridos Jativa Company renders consulting services for Arabian Cement Company.

- Andalus Reliance for Mining Company supplies the raw materials to Arabian Cement Company.

- Reliance Heavy Industrial sells raw materials to Andalus Reliance for Mining Company, and Andalus Reliance for Mining Company supervises Reliance Heavy Industrial Company.

- Arabian Cement Company sold silos to Cementos Santo Domingo.
- Cementos La Union Spain renders technical support services and supplying assets for Arabian Cement Company.

- Hormiunion, S.L. Company supplied new batch plant for Andalus Concrete and Arabian Cement Company paid on its behalf, while Andalus Concrete paid this amount to Arabian Cement Company during 2014.

#### Amounts paid for the Board of Directors members during the year

	31/12/2015	31/12/2014
Board of Directors allowance	17 066 608	16 111 169
Board of Directors Salaries and wages	7 708 884	7 173 556
	24 775 492	23 284 725

#### **11. CASH AND BANK BALANCES:**

	31/12/2015	31/12/2014
	EGP	EGP
Cash on hand	4 119 905	2 469 502
Current account – local currency	368 897 270	113 427 939
Current account – foreign currency	4 200 981	21 669 800
Bank deposits	1 988 468	21 799 505
Total	379 206 624	159 366 746

	31/12/2015	31/12/2014
Average interest rates for bank deposits – USD	0.45%	0.06%
Average interest rates for bank deposits – EGP	5.71%	7%
Maturity period for bank deposits	214 Days	243 Days

#### Cash and cash equivalent include restricted cash as follows:

	31/12/2015 EGP	31/12/2014 EGP
Cash at banks	196 203 618	104 790 065
Restricted cash at banks*	183 003 006	54 576 681
Total	379 206 624	159 366 746

balance covering the foreign currency instalment, until the foreign currency is available.

#### **12. PROVISIONS**

	<b>Balance at</b> 31/12/2014	Additions during the year	Used during the year	Balance at 31/12/2015
Provisions	8 770 069	12 660 442	(5 561 588)	15 868 923
	8 770 069	12 660 442	(5 561 588)	15 868 923

- The provisions related to expected claims from some parties relates to the activities of the group. The group's management reviews these provisions periodically and adjusts the amount allocated in accordance with the latest developments, discussions and agreements with these parties.

#### **13. CREDITORS AND OTHER CREDIT BALANCES**

	31/12/2015 EGP	31/12/2014 EGP
Trade payable	289 654 854	137 629 081
Advance payment from customers	173 377 453	118 634 063
Accrued development fees	15 106 346	35 771 621
Accrued customers rebates	862 426	177 630
Taxes	7 839 172	15 022 216
Accrued interest	27 174 026	15 853 110
Retention	4 602 524	6 224 626
Accrued expenses	10 804 714	7 201 979
	529 421 515	336 514 326

Current portion from loans	
Non- current portion from loans	

#### Arabian Cement Company

• The restricted cash represents the value of two instalments for both the first and the second loans due during 2015 and the instalment due on the first of January 2016, And also includes the accrued interest on these instalments after rescheduling the due instalments related to the facilities granted to the company, In addition to a margin of 20% of the total due instalments in anticipation of increase in the exchange rate for the foreign currency, The bank has restricted a

31/12/2015	31/12/2014
206 297 400	294 065 338
357 584 237	341 739 770
563 881 637	635 805 108

#### These loans are represented in the following

	31/12/2015	31/12/2014
First loan	245 864 189	227 188 125
Second loan	253 237 593	335 159 098
Third loan		22 578 914
Fourth loan	64 779 855	50 878 971
	563 881 637	635 805 108

#### First loan:

- On September 2006, the company obtained a loan from the National Bank of Egypt amounting to USD 103.9 million. On January 31, 2008, the bank approved to increase the loan to be USD 149 million to cover the increase in the investment cost, in addition to finance 15% of the operating license cost.
- The loan duration is 10 years including two years of grace period at an interest rate of 1.6% plus Libor during the first five years of the loan and an interest rate of 1.7% plus Libor during the following five years.
- On May 27, 2015, the National Bank of Egypt agreed to restructure the due installments, to be paid over 16 equal quarterly installments, in addition to the interest which will be added every three months, and paid with the installments. The applied interest rate will be amended to become with a marginal profits of 4%, above the Libor rate for six months.
- On October 13, 2015, the National Bank of Egypt agreed to postpone the payment of the two installments due on the first of July 2015 and the first of October 2015, with a total value of USD 4 million, to be paid on the first of January 2016 and the first of April 2016, as well as the due interest.

#### Second loan:

- On January 31, 2008, the company obtained a loan from National Bank of Egypt amounted to USD 142 million to finance the second production and 25% of the second line's operating license cost. The loan included a portion by Egyptian Pounds equivalent to USD 57 million.
- The loan duration is 10 years including two years of grace period at an interest rate of 1.5% plus Libor for the USD portion of the loan, and 11% for the Egyptian Pounds portion.
- On May 27, 2015, the National Bank of Egypt agreed to restructure the due installments for the USD portion only, to be paid over 16 equal quarterly installments, in addition to the interest which will be added every three months, and paid with the installments. The applied interest rate will be amended to be at a marginal profit of 4%, above the Libor rate for six months.
- On July 29, 2015, the Egyptian pound portion loan balance was fully paid.
- On October 13, 2015, the National Bank of Egypt agreed to postpone the payment of the two installments due on the first of July 2015 and the first of October 2015, with a total value of USD 4 million, to be paid on the first of January 2016 and the first of April 2016, as well as the due interest.

#### Third loan:

- On February 22, 2010, the company obtained a loan from the National Bank of Egypt amounting to EGP 265 million to finance around 70% of the investment cost of the clinker mill.
- The loan duration is five years including a grace period of 18 months at an interest rate of 2% plus the corridor rate.
- On February 19, 2015, the full loan balance was paid.

#### Fourth loan:

- On June 20, 2013, the company obtained a loan from the National bank of Egypt amounted to EGP 70 million to finance 70% of the total investment cost which amounted to EGP 100 million, which is needed for new project held by the company for the purpose of using the solid and agricultural wastes as an alternative fuel for the natural gas in the process of manufacturing. The financing shall be used in the payment of the suppliers and contractors accruals.
- The loan duration is 6 years starting from the first withdrawal, at the rate by 2% plus corridor at a minimum rate of 12%, in addition to a monthly commission.
- The company shall enjoy a grant amounting to 20% of the value of the financing amount from the bank, provided that the following conditions are met:
- The utilization of the finance in its intended purpose.
- Commitment to the financing conditions including the payments terms.
- Issuing the required certificate from the Environmental Affairs Department, which indicates the pollution reduction according to the prepared study.

#### Bank overdraft

- borrowing rate. The debt was fully paid on September 30, 2015.
- balance of the overdraft amounted to EGP 1 714 317 on December 31, 2015.

#### The loans guarantees

- written consent from the bank
- tangible and intangible assets.
- or structure of ownership until obtaining the prior written consent from the bank.
- amount, and concede these policies to the bank as first and sole beneficiary.

#### **15. LONG TERM LIABILITIES Current portion**

	31/12/2015	31/12/2014
Operating license*	67 968 000	59 472 000
Electricity contract**	18 462 000	18 462 000
Total	86 430 000	77 934 000
Long-term Portion		
Operating license*	332 696 000	383 672 000
Electricity contract**	67 694 000	86 156 000
Notes payable***		16 674 712
	400 390 000	486 502 712

#### \* Operating license:

- determined by Central Bank of Egypt CBE.
- On January 22, 2015, the Industrial Development Authority accepted to receive
- As of December 31, 2015, the overdue and not paid installments amounted to
- EGP 32 million including the interest, presented as current liabilities

#### **\*\*** Electricity contract

the Ministry to allow new cement plant to be connected to the national station.

- On May 27, 2015, it has been also approved to increase the current overdraft limit of the company from EGP 50 million to become EGP 120 million, at the same originally specified terms and conditions at an interest rate of 2% above the corridor

- On March 23, 2015, a credit facility contract was signed between National Bank of Egypt and Andalus Concrete Company (a subsidiary), to approve the granting of a credit facility of EGP 10 million for a period of one year, and may be renewed for the similar period or periods by mutual consent at an interest rate of 2 % plus corridor borrowing rate. The utilized

- There is a first degree real estate mortgage with excellence in favor of the National Bank of Egypt as a guarantee for all loans and facilities granted by the bank. The mortgage is on the company's land and all current and future buildings and constructions, and not sell, mortgage, waive, lease, or provide power of attorney to sell or mortgage unless there is a prior

- There is a first degree commercial mortgage with excellence in favor of the National Bank of Egypt on the company's plant

- The company is committed not to allow exit of the major shareholders in the project (especially the Spanish Company) until the payment of the loans granted to the bank by the company, while allowing Egyptian side to increase the share capital through the purchase of the Spanish party however the Spanish party share should not be less, at any time, than 51% of company's capital, also the company should not perform any changes to the nature of its activities or its legal form

- The company is committed to issue insurance policies against the dangers of fire, physical damage, business interruptions and machinery failures on all assets owned by the company subjected to this loan contract within 110 % of the full loan's

- As per the country's policies to obtain a license for the cement factory, the General Industrial Development Association approved the issuing of a license to the company on May 21, 2008 in the amount to EGP 281.4 million for the 1st production line with related liability on the company to pay 15% as an advance payment and the residual amount will be paid over 5 equal annual installments after 1 year from starting production with a maximum of 18 months according to interest rate

- The above mentioned value will be also applied for the second line and a 25% will be paid as an advance payment and residual amount will be settled over a period of 3 years according to the interest rate determined by Central Bank of Egypt - CBE.

- EGP 8 million on a monthly basis until the legal dispute with the company is resolved, which is currently at the court.

Arabian Cement Company operating license stipulates that the company should provide its own power generation facility. The Ministry of Electricity suggested that instead of building a separate plant, a fee of EGP 217.2 million should be paid to

- 15% down payment amounting to EGP 32.580 million was paid by the company and the remaining 85% will be paid as follows:
- 120 monthly installments amounting to EGP 1.220 million per installment including interest and the first installment started in April 2010.
- 120 monthly installments amounting to EGP 1.342 million per installment including interest and the first installment started in February 2011.
- In addition to EGP 8 million, representing the amount of two ordinary cells, which will be paid over four quarterly, and the last installment was due on February 1, 2011.

#### \*\*\* Notes payable

- The long-term notes payable represent the value of the installment due after more than one year. These amounts are due to the suppliers who are working on the construction of the alternative fuel, which will be used in cement production operation.
- The installments will be paid over equal semi-annual installments, and the last installment will be due in December 2016. An interest rate of 7% is calculated for the alternative fuel generation line and 9.5% for the coal project.
- The amount of EGP 23 157 168, representing the value of the installments payable during 2016, in addition to the installment due in December 2015, was stated in current liabilities under the item of trade payables

#### **16. CAPITAL**

	31/12/2015	31/12/2014
Authorized capital	757 479 400	757 479 400
Issued and paid up capital	757 479 400	757 479 400
Number of shares	378 739 700	378 739 700
Par value per share	2	2
Issued and paid-up capital	757 479 400	757 479 400

- On January 23, 2014, the company's management held an Extraordinary General Assembly Meeting in which a decision was approved for the stock split through modifying the par value of the company's share as a prelude for the listing of the company in the Egyptian Stock Exchange Market. The Extraordinary General Assembly approved the modification of the par value of the share to be 2 EGP instead of EGP 100.

- In addition to the mentioned above, the Extraordinary General Assembly Meeting approved updating Article No. (6) of the Articles of Association which states that the capital of the company amounted to EGP 757 479 400 distributed among 7 574 794 shares with a par value amounting to EGP 100 each, to be distributed among 378 739 700 shares with a par value amounting to EGP 2 each.
- On September 1, 2015, the Ordinary General Assembly agreed on selling all or part of the shares owned by shareholders whose shares are pledged according to the listing rules, provided that the sale is realized according to the seventh item of Article (7) of the rules of entry and the write-off of securities in the Egyptian Stock Exchange issued by the Decree of the Board of Directors of the Egyptian Financial Supervisory Authority No. 170 of 2014 dated December 21, 2014, to amend the Authority's Board of Directors Decree No. (11) of 2014, after the approval of the Egyptian Financial Supervisory Authority and provided that the buyer is a bank, or an insurance company or a direct investment fund or one of the specialized entities in investment or a juridical person who has previous experience in the field of the company's activity, and provided that the buyer undertakes to abide by the condition of retaining the pledged shares until the end of the prescribed period. The Ordinary General Assembly was approved by General Authority for Investment and Free Zones on September 10, 2015.

#### **17. DEFERRED INCOME TAX GENERATING AN ASSET OR A LIABILITY**

Deferred income tax represents tax expenses on the temporary differences arising between the tax base of assets and liabilities and their carrying amounts in the consolidated financial statements

	31/12/2015	31/12/2014
Fixed assets and intangible assets	330 616 463	352 418 333
Total	330 616 463	352 418 333

The movement of the deferred tax liability is as follows:

Balance at the beginning of the year Deferred tax charged to the income statement (Note No.22) Balance at the end of the year

- With reference to Note No. (29), related to the modification of the tax rate, if the new tax rate was applied at the rate of 22.5% instead of 25%, then the deferred tax balance at the beginning of the year would become EGP 317 176 500 instead

### 18. NET SALES:

of EGP 352 418 333.

31/12/2015	31/12/2014
2 748 659 747	2 809 558 372
13 462 034	4 045 800
63 701 339	42 460 919
2 825 823 120	2 856 065 091
(552 522 981)	(335 478 322)
2 273 300 139	2 520 586 769
	2 748 659 747 13 462 034 63 701 339 2 825 823 120 (552 522 981)

#### **19- COST OF SALES**

Raw material	
Manufacturing depreciation	
Electricity supply agreement amortization	
Overhead cost	
Change in inventory	
Total	

#### **20- GENERAL AND ADMINISTRATIVE EXPENSES**

Professional fees	
Salaries and wages	
Security and cleaning services	
Rentals	
Transportation	
Advertising and public relations	
Real estate tax	
Other expenses	

#### Arabian Cement Company

31/12/2015	31/12/2014
352 418 333	337 985 370
(21 801 870)	14 432 963
330 616 463	352 418 333

21	/1 1	า /า	01	14
31/		21 Z	JU	-

1 606 615 844
169 431 156
22 519 999
90 913 832
(104 870 278)
1 784 610 553

175 410 975
22 520 000
85 704 714
4 995 586
1 718 039 515

31/12/2015

1 429 408 240

|--|

<b>91 0</b> 3	30	115
69	79	651
10 1	97	105
36	99	316
33	36	422
50	56	495
33 2	83	948
28 4	-77	178

31/12/20	015
11 037 6	657
35 510 6	673
4 696 7	770
4 205 3	372
2 401 9	994
4 876 0	042
1 000 0	674
17 289 3	323
81 018 5	505

21/12/2014

21/12/2015

#### **21- FINANCE COSTS**

	31/12/2015	31/12/2014
Loan interest expense	25 947 612	36 113 430
Operation licence interest expense	45 024 000	45 024 000
Electricity agreement interest expense	12 282 000	12 282 000
Bank overdraft interest expense	2 349 542	
Long-term notes payable interest expense	3 960 654	1 141 179
	89 563 808	94 560 609

#### **22- INCOME TAX**

	31/12/2015	31/12/2014
Deferred income tax (Note No. 17)	(21 801 869)	14 432 963
Current income tax	71 766 122	135 158 769
	49 964 253	149 591 732
Net profit before income tax	327 193 180	524 314 491
Tax using current tax rates 22.5%(30% regarding 2014)	73 618 466	157 147 200
Add:		
Effect of accounting depreciation and amortization	44 217 146	57 575 912
Effect of expenses non-deductible for tax purpose	2 946 761	1 973 662
Effect of Provisions	4 041 935	819 644
Effect of Capital loss		26 142
Less:		
Effect of taxable deprecation	(51 929 790)	(82 227 162)
Effect of used provision	(1 062 208)	
Effect of capital gain	(42 750)	
Effect of investment income	(23 438)	
Effect of provision no longer required		(166 629)
Income tax according to effective tax rate	71 766 122	135 158 769

#### **23- NON- CONTROLLING INTEREST**

Non - controlling interest amounted to EGP 13 702 as of December 31, 2015 which represents the percentage of 0.04% from Andalus Concrete Company and 1% from ACC for Management Company

	Capital	Non-Controlling interest for acquired subsidiary	Retained Earning	31/12/2015	31/12/2014
Balance at January 1,	2 500	(1 672)	8 331	9 159	4 336
Net Income for the year			4 543	4 543	4 823
Ending balance	2 500	(1 672)	12 874	13 702	9 159

- On September 2, 2015, the Extraordinary General Assembly of Andalus Concrete Company decided to increase its capital in the amount of EGP 11 800 000 (only eleven million, and eight hundred thousand Egyptian pounds), and this increase allocated to Arabian Cement Company, and therefore its capital share became 99.99%. The increase was registered at the Commercial Register on December 22, 2015.

#### **24- EARNINGS PER SHARE FOR THE YEAR**

	31/12/2015	31/12/2014
Net profits For the year	277 224 385	374 717 936
Employees share in the dividends*	(4 170 617)	(4 902 600)
Distributable net profit For the year	273 053 768)	369 815 336
Weighted average number of shares during the year	378 739 700	378 739 700
Earnings per share for the year	0.72	0.98
* Employees' share in the dividends of the six months ended December 3	2015 was estimated based on dividen	ds paid to the

employee in advance during 2015.

#### **25- CONTINGENT LIABILITIES**

ing this issue. The uncovered portion of letter of credit amounted to EGP 1 376 741.

#### **26- TAX POSITION**

- assessment of the Tax Authority.
- Below is a summary for the tax position of the group:

#### The Arabian Cement Company

#### Corporate income tax

- period from January 1, 2009 till December 31, 2013.

#### Sales tax

- The sales tax was inspected and settled until December 2014.
- The company submits tax returns on a regular basis.

#### Stamp tax

- The company's books were inspected and taxes were assessed and settled until 2011

#### Payroll tax:

- Payroll tax was inspected and taxes were settled until 2010.

#### Development fees:

- not pay the development fees for the cement produced from imported clinker.
- The company has received claims for the payment of development fees differences, represented as follows. 1, 2013.
- b). The amount of EGP 6 949 242 for the years 2011 and 2012, dated May 15, 2014.
- 2016, and a meeting was scheduled on April 10, 2016, to discuss this issue at the Internal Committee.
- penalty in accordance with the payments provided by the company.
- company's legal and tax consultant, of the final court ruling results.

#### Arabian Cement Company

• On December 31, 2015, the company had contingent liabilities in respect to the banks and other guarantees arising from the company's ordinary course of business, and it is not anticipated that material liabilities will arise concern-

• Due to the nature of the tax assessment process in Egypt, the final outcome of the assessment by the Tax Authority might not be realistically estimated. Therefore, additional liabilities are contingent upon the tax inspection and

- The company was enjoying a tax exemption for a period of 5 years starting from the fiscal year following the start-up of the production of the Company's operation. This period was determined by the General Authority for Free Zones and Investments to start from April 22, 2008, consequently, the company was exempted from corporate tax for the

- The company prepares tax returns according to income tax laws and regulations, and submits them in their due dates.

- The company pays the due development fees for the cement produced from local clinker only. However, the company did

a). The amount of EGP 18 016 093, as delay penalty for the period from April 1, 2010 until July 31, 2012, dated October

c). The amount of EGP 16 844 370 for the year 2014, dated February 14, 2016, and this claim was appealed on March 15,

- On February 14, the Appeal Committee issued its decision concerning items (a / b ), to account the company for the state's development fees imposed on the production of cement, whether clay or clinker, as well as the re-calculation of the delay

- The company's management did not form provisions on this matter according to its estimate, based on the opinion of the

#### Additional sales tax

The company did not pay the additional sales tax on fixed assets amounting to EGP 11 487 312, and currently there is a dispute with the Minister of Finance. The case was referred to the administrative court, and was booked and is pending the Commissioners Report, and no decision was issued yet. The company's management did not form any provision with regard to this issue, according to its estimate of the court ruling results.

#### • Subsidiary companies:

#### a)Andalus Concrete

#### Corporate tax

- The company prepares its tax return according to income tax laws and regulations and submits them in their due date, and no inspection was performed yet.

#### Sales tax

- The company submitted and settled tax returns on a timely basis and no inspection was performed yet.

#### Stamp tax

- No inspection was performed yet.

#### Payroll tax

- The company is paying the payroll taxes on a timely basis and no inspection was performed yet.

#### b) ACC for Management and Trading

#### Corporate income tax

- The company prepares its tax return according to income tax laws and regulations and submits them in their due dates, and no inspection was performed yet.

#### Sales tax

- The company submitted and settled tax returns on a timely basis and no inspection was performed yet.

#### Stamp tax

- No inspection was performed yet.

#### Payroll tax

- The company is paying the payroll taxes on a timely basis and no inspection was performed yet.

#### c) Andalus Reliance for Mining

#### Corporate income tax

- The company prepares its tax return according to income tax laws and regulations and submits them in their due dates, and no inspection was performed yet.

#### Sales tax

- The company submitted and settled tax returns on a timely basis and no inspection was performed yet.

#### Stamp tax

- No inspection was performed yet.

#### Payroll tax

- The company is paying the payroll taxes on a timely basis and no inspection was performed yet.

#### **27- CAPITAL COMMITMENT**

- The capital commitment as of December 31, 2015, related to fixed assets acquisition, amounted to EGP 4 229 664

#### **28- DIVIDENDS DISTRIBUTION:**

according to the distributable profits for the financial year ended December 31, 2014 as follows:.

Description	Amount EGP
Net profit for the year ended December 31, 2014	564 130 373
Retained earnings from 2013	391 095 213
Dividends to shareholders during 2014	(164 027 396)
Dividends to employee during 2014	(3 341 399)
Legal reserve*	(37 326 070)
Available profit for distribution	381 531 090
Distributed as the following:	
Shareholders' share on the dividends	(200 732 041)
Employees' share on the dividends	(2 209 935)
Carried forward retained earning	178 589 114

the amount of EGP 10 667 603, as part of the legal reserve for the year 2014.

#### **29. AMENDMENTS ON THE NEW TAX LAW**

- tion of the Income Tax Law was cancelled.
- day following its publication date.
- The most important amendments to this law are as follows: profits exceeding EGP 1 million, which represents year 2014.
- 2. The tax rate will be 22.5% instead of 25% of the annual taxable profits.

#### **30. EGYPTIAN ACCOUNTING STANDARDS AMENDMENTS**

- The Minister of Investment's Decree No. (110) of 2015, was issued on July 9, 2015. It has been decided to replace and of January 1, 2016, and will be applied on the entities whose fiscal year starts on that date or on a subsequent date.

#### **31. COMPARATIVE FIGURES**

the current year's presentation of the financial statements.

#### Arabian Cement Company

- On March 25, 2015, the company's General Assembly Meeting approved the profits distribution on the shareholders

- During year 2014, the company allocated 10% of the net profits for the period from January 1, 2014 until June 30, 2014 in

- On April 6, 2015, the Minister of Finance issued Decree No. 172 of 2015, whereby Article No. 70 of the executive regula-

- On August 20, 2015, the Law No. 96 of 2015 was issued to amend certain provisions of the Income Tax Law issued by Law No. 91 of 2005, and Decree No. 44 of 2014. The Law was published in the same date of issuance, to be effective the

1. Ensuring that the other bracket of the income tax (the additional tax) at the rate of 5% is only one year for taxable

supersede the former Egyptian Accounting Standards for the preparation and presentation of financial statements. The application of the former Egyptian Accounting Standards issued by Ministerial Decree No. 243 of 2006 was cancelled, effective as of the date of applying this Decree. This Decree was published in the Official Gazette, and shall be effective as

- Some comparative figures of the previous year for some items of the financial statements were reclassified to conform to

#### 32. PROPOSED PROFIT DISTRIBUTION FOR ARABIAN CEMENT COMPANY FOR THE YEAR ENDED AS OF DECEMBER 31, 2015

EGP	31/12/2015	31/12/2014
Net profit for the year	293 443 289	564 130 373
Retained earnings at beginning of the year	876 626 178	391 095 213
Profit attributable to shareholders during 2014		(396 027 164)
Profit attributable to employees during 2014		(399 341 3)
Distributable net profits	169 070 468	160 857 418
Distributed as the follows:		
Legal reserve	(329 944 28)	(056 313 37)
Profit attributable to shareholders	(041 732 200)	(041 732 200)
Profit attributable to employees	(617 170 4)	(187 185 2)
Retained earnings at end of the year	182 223 234	876 626 178

Chief Financial Officer Allan Hestbech

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Chief Executive Officer Jose Maria Magrina

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